### **Consolidated Earnings Report** for the 3rd Quarter of Fiscal 2008 Ending March 31, 2008

February 4, 2008

Company Name: RISO KAGAKU CORPORATION Listed Market: Tokyo Stock Exchange (First Section), JASDAQ Stock Code: 6413 URL: <u>http://www.riso.co.jp/</u> Representative Director: Akira Hayama, President & CEO Inquiries: Nobuo Kawai, Senior Managing Director TEL: +81-3-5441-6611

#### (Figures in this report are rounded down to the nearest millions of yen.) **1. Consolidated 3rd Quarter Results** (From April 1, 2007 to December 31, 2007) (1) Consolidated Operating Results

	Net Sales		Operating Inc	come	Recurring Income		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	
3rd Quarter of FY2008 (ended December 31, 2007)	66,751	[3.3]	3,666	[13.3]	3,826	[18.9]	
3rd Quarter of FY2007 (ended December 31, 2006)	64,637	[4.4]	3,236	[21.2]	3,218	[18.3]	
FY2007 (ended March 31, 2007)	90,863	-	5,379	-	5,139	-	

	Net Income		Net Income per Share	Diluted Net Income per Share
	Millions of yen	%	Yen	Yen
3rd Quarter of FY2008 (ended December 31, 2007)	1,854	[7.7]	70.08	67.65
3rd Quarter of FY2007 (ended December 31, 2006)	1,722	[25.7]	64.83	62.43
FY2007 (ended March 31, 2007)	2,977	-	112.12	106.67

(Note)

- The percentages given in the above table indicate year-on-year changes for the corresponding period.

#### (2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2007	117,479	71,690	60.9	2,709.34
As of December 31, 2006	119,461	70,325	58.7	2,641.16
As of March 31, 2007	121,049	71,354	58.8	2,689.85

#### (3) Consolidated Cash Flows

	Operating Activities	ing Activities Investing Activities Financing Activities Period-6		Period-end Cash and
	Operating Activities	Investing Activities	Financing Activities	Cash Equivalents
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
3rd Quarter of FY2008				
(ended December 31,	3,713	-1,425	-2,177	32,887
2007)				
3rd Quarter of FY2007				
(ended December 31,	6,539	-2,255	-2,943	34,284
2006)				
FY2007	10,053	-6,043	-4,293	32,667
(ended March 31, 2007)	10,055	-0,045	-4,293	52,007

	Net Sal	les	Operating	Income	Recurring	Income	Net Inc	come	Net Income per Share
	Millions of y	en %	Millions of	yen %	Millions of	yen %	Millions of	yen %	Yen
Year-end Results	94,000	3.5	6,520	21.2	6,170	20.1	3,840	29.0	145.09

### 2. Consolidated Forecast for FY2008 (From April 1, 2007 to March 31, 2008) (Reference)

(Note)

- The percentages given in the above table indicate year-on-year changes for the corresponding period.

#### 3. Other

(1) Change to significant subsidiaries during the period (Change to specific subsidiaries resulting in a change in the scope of consolidation): No

(2) Simplified accounting methods applied: Yes

(3) Changes in accounting methods from the most recent consolidated fiscal year: No

Note: Please refer to page 3 (4. Others of "Qualitative Information and Financial Statements, etc.") for further details.

\* Explanatory statement concerning the appropriate use of business earnings forecasts and other special instructions

The forecasts above were prepared based on information that was available as of the date of announcement of this material, and there is a possibility that actual results will differ materially from the forecast figures due to various factors in the future.

### [Qualitative Information and Financial Statements, and etc.] 1. Overview of Consolidated Operating Results

Despite increases in capital investment and steady employment conditions, the Japanese economy during the third quarter saw worrisome factors for future business conditions—factors such as the global financial turmoil sparked by the US subprime mortgage crisis and soaring crude oil and raw material prices.

Under these economic circumstances, our consolidated sales for the third quarter amounted to ¥66,751 million (up 3.3% year-on-year) with the favorable foreign exchange movements. The Company managed sales growth in its ink jet business (ORPHIS) because of satisfactory sales in advanced European countries. Despite increasing in Asia, sales of our digital duplicating business (RISOGRAPH) fell below previous year levels due to decrease in sales of consumables in Japan and in the advanced countries of Europe and the US.

At the profit stage, operating income came to \$3,666 million (up 13.3% year-on-year), recurring income amounted to \$3,826 million (up 18.9% year-on-year), and net income for the third quarter came to \$1,854 million (up 7.7% year-on-year).

### 2. Overview of Consolidated Financial Positions

The financial positions at the end of the third quarter under review in comparison with the end of the previous fiscal year are as follows.

Total assets decreased \$3,569 million and came to \$117,479 million. Net assets increased \$335 million and came to \$71,690 million. As a result, equity ratio came to 60.9%.

Looking at major increases and decreases, in assets, inventories increased by ¥1,201 million and investment in securities by ¥1,932 million, but cash and deposits, notes and accounts receivable, and marketable securities decreased respectively by ¥2,615 million, ¥3,117 million, and ¥924 million. In liabilities, convertible bonds decreased by ¥805 million.

#### Cash Flows

Net cash provided by operating activities totaled \$3,713 million, chiefly reflecting income before income taxes of \$3,826 million, depreciation of \$2,060 million, a decrease in accounts receivable of \$3,273 million, and income taxes paid of \$2,323 million. Net cash used in investing activities totaled \$1,425 million, chiefly because of proceeds of \$3,995 million from sales of marketable securities, payments for acquisition of tangible fixed assets of \$1,651 million, payments for acquisition of intangible fixed assets of \$3,004 million.

Net cash used in financing activities totaled ¥2,177 million, chiefly owing to payments for the redemption of corporate bonds of ¥816 million and cash dividends paid of ¥1,058 million.

#### 3. Overview of Consolidated Results Forecast

As for the fiscal 2008 consolidated results forecast, which was released on November 2, 2007, no change has been made to it.

#### 4. Others

- (1) Change to significant subsidiaries during the period (Change to specific subsidiaries resulting in a change in the scope of consolidation): No
- (2) Simplified accounting methods applied : YesThe simplified tax effect accounting has been applied for tax expenses.
- (3) Changes in accounting methods from the most recent consolidated fiscal year : No

# **5. Brief 3rd Quarter Consolidated Financial Statements** [1] Brief 3rd Quarter Consolidated Balance Sheet

[1] Bilei Sid Quarter Consol					<b>EV2007</b>	
	-	3rd Quarter of FY2008			FY2007 (As of Mar. 31, 2007)	
	(As of Dec. 31, 2006)	(As of Dec. 31, 2007)	Chang	ge		
Item	Amount	Amount	Amount	Change	Amount	
Item	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)	(Millions of yen)	
(ASSETS)						
Current assets						
1. Cash and deposits	31,906	26,956	(4,950)	(15.5)	29,572	
2. Notes and accounts receivable	14,114	14,453	339	2.4	17,570	
3. Marketable securities	6,715	7,116	400	6.0	8,040	
4. Inventories	14,765	15,115	349	2.4	13,914	
5. Deferred tax assets (short)	2,650	2,789	139	5.2	2,782	
6. Others	1,904	2,208	304	16.0	1,977	
Allowance for doubtful receivables (short)	(220)	(260)	(39)	17.8	(238	
Total current assets	71,835	68,378	(3,456)	(4.8)	73,619	
Fixed assets						
1. Tangible fixed assets						
(1) Buildings and structures	8,076	7,793	(282)	(3.5)	8,022	
(2) Machinery, equipment and vehicles	2,015	1,846	(168)	(8.4)	1,982	
(3) Tools, furniture and fixtures	1,866	1,576	(289)	(15.5)	1,714	
(4) Land	14,873	14,873	_	_	14,873	
(5) Construction in progress	48	367	319	664.6	65	
(6) Others	4,783	4,465	(317)	(6.6)	4,637	
Total tangible fixed assets	31,662	30,923	(739)	(2.3)	31,296	
2. Intangible fixed assets	-					
(1) Software	1,724	1,688	(36)	(2.1)	1,774	
(2) Goodwill	330	259	(70)	(21.3)	296	
(3) Others	396	403	7	1.9	388	
Total intangible fixed assets	2,451	2,352	(98)	(4.0)	2,459	
<ol> <li>Investments and other securities</li> </ol>						
(1) Investment in securities	7,352	9,199	1,846	25.1	7,266	
(2) Long-term advances	246	276	29	12.0	209	
(3) Deferred tax assets (long)	848	1,089	240	28.4	848	
(4) Others	5,989	6,024	34	0.6	6,157	
Allowance for doubtful receivables (long)	(924)	(763)	160	(17.4)	(807	
Total investments and other securities	13,512	15,825	2,312	17.1	13,674	
Total fixed assets	47,626	49,100	1,474	3.1	47,430	
Total assets	119,461	117,479	(1,981)	(1.7)	121,049	

	3rd Quarter of FY2007 (As of Dec. 31, 2006)	3rd Quarter of FY2008 (As of Dec. 31, 2007)	Year-on-Year Change		FY2007 (As of Mar. 31, 2007)
Item	Amount (Millions of yen)	Amount (Millions of yen)	Amount (Millions of yen)	Change (%)	Amount (Millions of yen)
(LIABILITIES)					
Current liabilities					
1. Notes and accounts payable	13,514	14,860	1,346	10.0	15,444
2. Short-term loans	6,364	5,520	(844)	(13.3)	5,805
<ol> <li>Long-term bank borrowings due within one year</li> </ol>	9	9	(0)	(7.2)	9
4. Accrued taxes	912	1,094	181	19.9	1,695
5. Accrued bonuses	898	916	17	2.0	1,680
6. Accrued directors' bonuses	33	28	(4)	(12.8)	50
7. Accrued warranty costs	92	129	37	40.3	103
8. Others	8,446	6,069	(2,377)	(28.1)	6,704
Total current liabilities	30,271	28,628	(1,643)	(5.4)	31,492
Long-term liabilities					
1. Convertible bonds	14,675	13,286	(1,389)	(9.5)	14,091
2. Long-term bank borrowings	106	108	2	2.1	104
<ol> <li>Employees' retirement allowances</li> </ol>	3,095	2,898	(197)	(6.4)	3,111
<ol> <li>Directors' retirement allowances</li> </ol>	278	219	(59)	(21.2)	290
5. Equity-method debt	581	423	(158)	(27.2)	472
6. Others	126	224	98	77.8	133
Total long-term liabilities	18,863	17,160	(1,703)	(9.0)	18,202
Total liabilities	49,135	45,789	(3,346)	(6.8)	49,694
(NET ASSETS)					
Shareholders' equity					
1. Common stock	14,114	14,114	-	-	14,114
2. Capital surplus	14,779	14,779	0	0.0	14,779
3. Retained earnings	41,276	43,327	2,050	5.0	42,532
4. Treasury stock	(2,614)	(3,011)	(397)	15.2	(2,868)
Total shareholders' equity	67,556	69,210	1,653	2.4	68,557
Other comprehensive income 1. Net unrealized holding gains or losses on securities	1,755	1,078	(677)	(38.6)	1,706
2. Foreign currency translation	851	1,224	373	43.9	923
adjustments Total other comprehensive income	2,607	2,303	(303)	(11.6)	2,630
Minority interests	161	176	15	9.3	166
Total net assets	70,325	71,690	1,365	1.9	71,354
Total liabilities and net assets	119,461	117,479	(1,981)	(1.7)	121,049

	3rd Quarter of FY2007 (9 months ended Dec. 31, 2006)	Change			3rd Quarter of FY2007 (Year ended Mar. 31, 2007)
Item	Amount	Amount	Amount	Change	Amount
Item	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)	(Millions of yen)
Net sales	64,637	66,751	2,113	3.3	90,863
Cost of sales	31,147	32,203	1,056	3.4	44,452
Gross profit	33,489	34,547	1,057	3.2	46,410
Selling, general and administrative expenses	30,252	30,881	628	2.1	41,031
Operating income	3,236	3,666	429	13.3	5,379
Other income					
1. Interest income	122	218	96	78.5	187
2. Dividend income	66	42	(23)	(35.5)	66
3. Equity method gains	76	208	132	174.6	81
4. Exchange profits	1	-	(1)	(100.0)	-
5. Insurance reimbursement receivable	53	63	9	17.8	-
6. Others	253	269	16	6.6	400
Total other income	573	804	230	40.2	736
Other expenses					
1. Interest expenses	465	439	(26)	(5.6)	623
2. Exchange losses	-	95	95	_	133
<ol> <li>Losses on disposal of fixed assets</li> </ol>	75	72	(2)	(3.9)	117
4. Others	51	37	(13)	(27.0)	101
Total other expenses	592	644	52	8.8	975
Recurring income	3,218	3,826	608	18.9	5,139
Income before income taxes	3,218	3,826	608	18.9	5,139
Corporate income tax and other tax expenses	1,490	1,964	474	31.8	2,151
Minority interest in net income of consolidated subsidiaries	5	7	1	29.2	10
Net income	1,722	1,854	131	7.7	2,977

### [2] Brief 3rd Quarter Consolidated Statements of Income

#### [3] Brief 3rd Quarter Consolidated Statements of Changes in Net Assets 3rd Quarter of FY2007 (ended December 31, 2006)

3rd Quarter of FY2007 (	ended Dece	ember 31, 2	.006)				(Mi	llions of yen
		Sh	areholders' equ	iity		Other comprehensive income	Minority interests	Total net assets
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity			
Balance March 31, 2006	14,114	14,779	40,384	(2,614)	66,664	2,313	149	69,127
Changes during the period								
Cash dividends declared			(796)		(796)			(796)
Bonuses to directors			(33)		(33)			(33)
Net income for 3Q			1,722		1,722			1,722
Purchase of treasury stock				(0)	(0)			(0)
Disposal of treasury stock		0		0	0			0
Changes in other than shareholders' equity during the period						293	12	305
Total changes of the period	-	0	892	(0)	891	293	12	1,197
Balance December 31, 2006	14,114	14,779	41,276	(2,614)	67,556	2,607	161	70,325

#### 3rd Quarter of FY2008 (ended December 31, 2007)

Shareholders' equity Other Minority Total net Total comprehensive Common Capital Retained Treasury interests assets shareholders income surplus stock stock earnings equity Balance March 31, 2007 14,114 14,779 42,532 (2,868)68,557 2,630 166 71,354 Changes during the period Cash dividends declared (1,058) (1,058) (1,058) 1,854 1,854 Net income for 3Q 1,854 Purchase of treasury stock (143) (143) (143) Changes in other than shareholders' equity (326) 10 (316) during the period 795 (143)652 10 335 Total changes of the period \_ \_ (326)Balance December 31, 2007 14,114 14,779 43,327 (3,011) 69,210 2,303 176 71,690

#### (Reference) FY2007 (ended March 31, 2007)

#### (Millions of yen) Shareholders' equity Other Minority Total net Total comprehensive Common Capital Retained Treasury interests assets shareholders income stock surplus earnings stock equity Balance March 31, 2006 14,114 14,779 40,384 (2,614) 66,664 2,313 149 69,127 Changes during the period Cash dividends declared (796) (796) (796) Bonuses to directors (33) (33) (33) Net income 2,977 2,977 2,977 Purchase of treasury stock (254)(254)(254) Disposal of treasury stock 0 0 0 0 Changes in other than shareholders' equity 316 16 333 during the period Total changes of the period 0 2,147 1,893 2,226 (254) 316 16 Balance March 31, 2007 14,114 14,779 42,532 (2,868) 68,557 2,630 166 71,354

(Millions of yen)

	3rd Quarter of FY2007	3rd Quarter of FY2008 (9 months ended	3rd Quarter of FY20
	(9 months ended		(Year ended
	Dec. 31, 2006)	Dec. 31, 2007)	Mar. 31, 2007)
Item	Amount (Millions of yen)	Amount (Millions of yen)	Amount (Millions of yen)
Cash flows from operating activities			
Income before income taxes	3,218	3,826	5,13
Depreciation	2,049	2,060	2,70
Depreciation of goodwill	50	37	1
Equity method gains	(76)	(208)	(3
Increase (decrease) in employees' retirement allowances	33	(213)	
Increase (decrease) in directors' retirement allowances	31	(70)	
Increase (decrease) in accrued directors' bonuses	33	(21)	
Decrease in allowance for doubtful receivables	(186)	(14)	(2
Increase (decrease) in accrued bonuses	(787)	(765)	
Interest and dividends receivable	(189)	(261)	(2
Interest payable	465	439	6
Exchange losses (profits)	99	(13)	1
Decrease in accounts receivable	3,369	3,273	
Decrease (increase) in inventories	821	(1,140)	1,6
Increase (decrease) in accounts payable	(29)	(662)	1,9
Increase (decrease) in accrued expenses	(77)	(549)	6
Directors' bonuses paid	(33)	-	(
Others, net	207	523	
Subtotal	9,001	6,236	12,6
Interest and dividends received	179	240	2
Interest paid	(476)	(440)	(6
Income taxes paid	(2,163)	(2,323)	(2,1
Net cash provided by operating activities	6,539	3,713	10,0
Cash flows from investing activities			
Increase in time deposits	(502)	(1,749)	(8
Decrease in time deposits	11	1,512	(2.5
Payments for purchase of marketable securities	(1,000)	-	(2,5
Proceeds from sale of marketable securities	1,000	3,995	2,3
Payments for acquisition of tangible fixed assets	(1,244)	(1,651)	(1,4
Payments for acquisition of intangible fixed assets	(703)	(502)	(9
Payments for purchase of investment securities Proceeds from sale of investment securities	(500)	(3,004)	(3,0 6
Increase in loans receivable	600 (11)	(122)	(
Decrease in loans receivable	49	67	
Others, net	45	28	(2
Net cash used in investing activities	(2,255)	(1, 425)	(6,0
Cash flows from financing activities	(2,200)	(1, 120)	(0,0
Net decrease in short-term loans	(61)	(164)	(5
Proceeds from long-term bank borrowings	7	24	(5
Repayments of long-term bank borrowings	(55)	(19)	(
Payments for redemption of corporate bonds	(2,037)	(816)	(2,6
Payments for purchase of treasury stock	(0)	(142)	(2,0
Cash dividends paid	(796)	(1,058)	(7
Others, net	0	(1,000) (0)	(,
Net cash used in financing activities	(2,943)	(2,177)	(4,2
Effect of exchange rate changes on cash and cash equivalents	245	110	2
Increase (decrease) in cash and cash equivalents	1,586	220	(
Cash and cash equivalents, beginning of term	32,697	32,667	32,6
		• 1/ nn /	1/.0

#### [5] Segment Information **Segment Information by Business**

- 3rd Quarter of FY2007 (9 months ended December 31, 2006) -

- 3rd Quarter of FY2007 (9 months ended December 31, 2006) -							
	Printing equipment-related business	Real estate business and others	Total	Inter-segment elimination	Consolidated		
Sales							
(1) External customer sales	63,796	840	64,637	-	64,637		
(2) Inter-segment sales	-	56	56	(56)	-		
[Total]	63,796	897	64,694	(56)	64,637		
Costs and expenses	61,203	253	61,457	(56)	61,400		
Operating income	2,593	643	3,236	-	3,236		

#### - 3rd Quarter of FY2008 (9 months ended December 31, 2007) -

- 3rd Quarter of FY2008 (9 months ended December 31, 2007) - (Mill						
	Printing equipment-related business	Real estate business and others	Total	Inter-segment elimination	Consolidated	
Sales						
(1) External customer sales	65,916	834	66,751	-	66,751	
(2) Inter-segment sales	-	57	57	(57)	-	
[Total]	65,916	892	66,808	(57)	66,751	
Costs and expenses	62,905	236	63,142	(57)	63,085	
Operating income	3,011	655	3,666	-	3,666	

(Reference) - FY2007 (Year ended March 31, 2007) -						
	Printing equipment-related	Real estate business and	Total	Inter-segment	Consolidated	
	business	others	Total	elimination	Consolidated	
Sales						
(1) External customer sales	89,744	1,118	90,863	-	90,863	
(2) Inter-segment sales	-	74	74	(74)	-	
[Total]	89,744	1,193	90,938	(74)	90,863	
Costs and expenses	85,221	337	85,559	(74)	85,484	
Operating income	4,523	855	5,379	-	5,379	

· 3rd Quarter of FY2007 (9 months ended December 31, 2006) - (Millions of y							
	Japan	Americas	Europe	Asia	Total	Inter-segment elimination	Consolidated
Sales							
(1) External customer sales	35,815	9,862	13,405	5,554	64,637	-	64,637
(2) Inter-segment sales	15,509	2	410	6,034	21,957	(21,957)	-
[Total]	51,324	9,865	13,816	11,589	86,595	(21,957)	64,637
Costs and expenses	48,496	10,133	13,501	11,192	83,324	(21,923)	61,400
Operating income (losses)	2,827	(268)	314	396	3,270	(34)	3,236

## Segment Information by Geographic Area

#### - 3rd Quarter of FY2008 (9 months ended December 31, 2007) -

- 3rd Quarter of FY2008 (9 months ended December 31, 2007) -							(Millions of yen)
	Japan	Americas	Europe	Asia	Total	Inter-segment elimination	Consolidated
Sales							
(1) External customer sales	35,801	9,064	15,541	6,343	66,751	-	66,751
(2) Inter-segment sales	18,113	5	418	6,716	25,254	(25,254)	-
[Total]	53,915	9,070	15,959	13,059	92,005	(25,254)	66,751
Costs and expenses	50,497	9,701	15,716	12,667	88,582	(25,497)	63,085
Operating income (losses)	3,417	(630)	243	392	3,422	243	3,666

#### (Reference) - FY2007 (Year ended March 31, 2007) -

(Reference) - FY2007 (Year ended March 31, 2007) -							(Millions of yen)
	Japan	Americas	Europe	Asia	Total	Inter-segment elimination	Consolidated
Sales							
(1) External customer sales	50,738	13,396	19,024	7,704	90,863	-	90,863
(2) Inter-segment sales	21,256	153	554	8,730	30,694	(30,694)	-
[Total]	71,994	13,549	19,578	16,435	121,557	(30,694)	90,863
Costs and expenses	67,715	13,943	19,129	15,817	116,605	(31,121)	85,484
Operating income (losses)	4,279	(394)	449	617	4,951	427	5,379

#### **Overseas Segment Sales Data**

- 3rd Quarter of FY2007 (9 months ended December 31, 2006)-						
	Total					
Overseas sales	9,862	13,651	7,194	30,708		
Consolidated net sales	-	-	-	64,637		
Ratio of overseas sales in consolidated net sales (%)	15.3	21.1	11.1	47.5		

### - 3rd Quarter of FY2008 (9 months ended December 31, 2007) -

	Americas	Europe	Asia	Total
Overseas sales	9,064	15,829	8,034	32,929
Consolidated net sales	-	-	-	66,751
Ratio of overseas sales in consolidated net sales (%)	13.6	23.7	12.0	49.3

(Millions of yen)

#### (Reference) - FY2007 (Year ended March 31, 2007) -

(Reference) - FY2007 (Year ended March 31, 2007) -						
	Americas	Europe	Asia	Total		
Overseas sales	13,396	19,263	10,190	42,849		
Consolidated net sales	-	-	-	90,863		
Ratio of overseas sales in consolidated net sales (%)	14.8	21.2	11.2	47.2		

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