Fiscal 2004 Consolidated Interim Earnings Report



November 6, 2003

Company Name: RISO KAGAKU CORPORATION Listed Stock Headquarters: Tokyo

Stock Code: 6413 (URL: <u>http://www.riso.co.jp/</u>)

Representative Director: Akira Hayama, President & CEO

Inquiries: Tomoo Saida, Director and General Manager of Finance & Accounting Dept. TEL (03) 5441-6604

Board Meeting held to Approve the Results: November 6, 2003 US GAAPs Applied: No

1. Consolidated Interim Results (April 1, 2003 to September 30, 2003) (1) Consolidated Operating Results

(Millions of yen, rounded down)

| | Net Sales | | Operating Inc | come | Recurring Income | |
|--------------------|-----------------|-------|-----------------|----------|------------------|-----------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| 1st Half of FY2004 | 39,617 | [2.5] | 3,279 | [11.0] | 2,254 | [-18.0] |
| 1st Half of FY2003 | 38,641 | [2.7] | 2,955 | [87.2] | 2,750 | [135.6] |
| FY 2003 | 82,414 | | 6,918 | | 6,619 | |

| | Net Income | | Net Income Per Share | | Diluted Net Income Per Share | |
|--------------------|-----------------|---------|----------------------|----|------------------------------|----|
| | Millions of yen | % | Yen | | Yen | |
| 1st Half of FY2004 | 1,046 | [-32.0] | 77 | 22 | 74 | 84 |
| 1st Half of FY2003 | 1,539 | [365.5] | 109 | 68 | 104 | 34 |
| FY 2003 | 3 1 2 4 | | 221 | 66 | 210 | 66 |

(Notes)

1. Equity-method loss: 1st Half of FY2004 – 610 ; 1st Half of FY2003 – None; FY2003; None

2. Average no. of outstanding shares (Consolidated): 1st Half of FY2004 – 13,557,941 shares;

1st Half of FY2003 - 14,040,818 shares; FY2003: 13,870,469 shares

3. Changes in accounting standards: No

4. Percentage figures for net sales, operating income, recurring income and net income represent year-on-year changes.

| (2) Consolidated Fina | (2) Consolidated Financial Position (Millions of ye | | | | | | | |
|-----------------------|---|----------------------|--------------|-------------------------|--|--|--|--|
| | Total Assets | Shareholders' Equity | Equity Ratio | Book Value Per Share | | | | |
| | Millions of yen | Millions of yen | % | Yen | | | | |
| Sept. 30, 2003 | 105,789 | 61,373 | 58.0 | 4,526. 75 | | | | |
| Sept. 30, 2002 | 106,643 | 60,441 | 56.7 | 4,314. 52 | | | | |
| March 31, 2002 | 108,728 | 60,905 | 56.0 | 4,488. 56 | | | | |

(Notes)

No. of shares issued (Consolidated): Sept. 30, 2003 - 13,557,966 shares; Sept. 30, 2002 - 14,008,947 shares; Mar. 31, 2003 - 13,557,931 shares

| (3) Consolidated Cas | h Flows | (Millions of yen, rounded down) | | |
|----------------------|----------------------|---------------------------------|----------------------|---|
| | Operating Activities | Investing Activities | Financing Activities | Period-end Cash and Cash Equivalents |
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| 1st Half of FY2004 | 1,555 | - 3,540 | - 947 | 31,850 |
| 1st Half of FY2003 | - 580 | 3,501 | - 1,033 | 34,165 |
| FY 2003 | 1,892 | 2,465 | - 1,615 | 35.006 |

(4) Scope of Consolidation and Application of Equity Method Consolidated subsidiaries – 27; Equity-method non-consolidated subsidiaries – 0 Equity-method affiliates - 1

⁽⁵⁾ Changes in Scope of Consolidation and Application of Equity Method Consolidated subsidiaries: (New) = 1 / (Excluded) = 0: Equity-method affiliates: (New) = 1 / (Excluded) = 0

| | Consolitated subsidialles. (New) = 17 (Excluded) = 0, Equity-metho | ou annuales. $(New) = 17$ (Excluded) = 0 |
|---|--|--|
| 2 | Forecast for EV 2004 (April 1, 2003 to March 31, 2004) | (Millions of yen rounded down) |

| 1 | 2 . Forecast for FT 2004 (April 1, 2005 to Match 51, 2004) (Minifolis of yell, founded down) | | | | | | | | |
|---|---|-----------------|------------------|-----------------|--|--|--|--|--|
| | | Net Sales | Recurring Income | Net Income | | | | | |
| | | Millions of yen | Millions of yen | Millions of yen | | | | | |
| | Full Year | 85,300 | 6,030 | 3,220 | | | | | |

(Remarks) Projected net income per share for the year: 237.50 yen

The above forecasts are based on beliefs and assumptions of management in light of information currently available to it at the time of announcement and are subject to a number of uncertainties that may affect future results. A number of factors could cause actual results to differ materially from forecasts. Please refer to Page 6 for an explanation of the assumptions and factors upon which the forecasts are based.

Note:

The financial information appearing in this report is a translation of the original Japanese text into English and according to accounting standards and practices in Japan.

(1) Group Organization Structure

The Riso Group (RISO) consists of Riso Kagaku Corporation (the parent company), 28 subsidiaries, and 2 affiliated companies. The main business of the Group is the manufacture and sale of printing equipment, as well as related market research. The Group also operates an insurance agency.

The Group members are classified according to business territory because Riso Kagaku does not provide segment information by business category.

The following shows the relationship of the Group members and their business territories.

RISO KAGAKU CORPORATION (Manufacture and sales)

<Subsidiaries in Japan>

Printing equipment - Sales and market research <u>RISO OKINAWA CO., LTD.</u> <u>RISO TSUKUBA CO., LTD.</u> <u>RISO CHIBA CO., LTD.</u> <u>RISO SHIZUOKA CO., LTD.</u> <u>RISO PSS SHIMBASHI CO., LTD.</u>

Printing equipment - Sales and funded research and development <u>RISO VEC CO., LTD.</u>

Other businesses - Insurance RISO AGENCY CO., LTD.

<Affiliated companies in Japan>

Printing equipment - Research and development, manufacture and sales <u>ORTEK CORPORATION</u>

<Overseas subsidiaries>

Printing equipment - Sales and market research <u>RISO, INC .</u> <u>RISO EUROPE LTD.</u> <u>RISO (U.K.) LTD.</u> <u>RISO (Deutschland) GmbH</u> <u>RISO FRANCE S.A.</u> <u>RISO IBERICA, S.A.</u> <u>RISO GRAPH ITALIA S.p.A.</u> <u>RISO AFRICA (PTY) LTD.</u> <u>RISO HONG KONG LTD.</u> <u>RISO (Thailand) LTD.</u> <u>RISO KOREA LTD.</u>

Printing equipment - Manufacture and sales <u>RISO TECHNOLOGY ZHUHAI CO., LTD.</u> <u>RISO (SHANGHAI) INTERNATIONAL TRADING CO., LTD.</u> <u>RISO INDUSTRIES (H.K.) LTD.</u>

Notes: 1. <u>RISO INDUSTRIES (H.K.) LTD.</u> was established on June 18, 2003.
 <u>ORTEK CORPORATION</u> was established as joint venture with OLYMPUS CORPORATION on September 12, 2003.

(2) Management Policies

1. Basic Management Policies

Since its inception, Riso Kagaku has been expanding business through positive product development, selecting stencil printing as main business segment, based on the development philosophy of "Create fundamentally unique products."

Riso Kagaku has also responded quickly to drastic changes in the global business environment, notably the rapid progress of IT-related technologies, and has been pursuing sales increase and high profitability mainly by providing optimal solutions for high-volume printing jobs.

To increase customer's satisfaction and establish a stronger base for high profitability, Riso Kagaku is currently implementing various action plans in respective business divisions based on the following five core policies of the medium-term management plan.

(1) Improving efficiency in both R&D and manufacturing and pursuing total cost reduction;

- (2) Strengthening sales forces worldwide;
- (3) Accelerating product development and searching for new business opportunities;
- (4) Expanding overseas production; and
- (5) Establishing a lean and efficient corporate structure.

In addition, Riso Kagaku has also set a goal of attaining a return on equity (ROE) of 8% and an operating income to net sales ratio of 10% in the fiscal year 2004.

2. Basic Policy for Earning Distribution

Our basic policy for earning distribution is to allocate an appropriate portion of earnings for a dividend in accordance with business results while retaining the remains to strengthen the corporate structure as well as financial position and ensure investments for future growth. Following the above basic policy, we try to maintain appropriate dividend distribution in future as well. Regarding the frequency and time of dividend payment, it will be yearly and shortly after the coming ordinary general meeting of shareholders as usual.

Regarding retained earnings, we will use them to improve the operating results through improvement of the balance sheet and investment in facilities and research and development.

3. Basic Corporate Governance Policies and Procedures

We regard corporate governance as an essential for sound corporate management and are confident that it is realized by properly taking such existing management processes as the board of directors and audit system.

We also place the audit department under the direct command of CEO for internal control. In addition, to make the compliance mind root deeply in the company, we have established the compliance promotion committee with the director in charge of general administration as chairperson and distributed a compliance handbook to all company members, with a high regard for compliance.

(3) Business Results and Financial Positions

1. Business Results

In the first half of this fiscal year, RISO was engaged in a variety of business activities aimed at achieving the objectives outlined in its medium-term management plan. In Japan, we have focused on the sales expansion of RISO V8000 digital printers, which enable dual-color printing at high speed, and RISO Hybrid Print System, which realizes an economical printing environment through the linking of digital printers and laser-beam printers via network. As for new products, we introduced a high-speed laser-beam printer, Prioa LP9500DN. In overseas markets, on the other hand, RISO introduced another low-end digital printer, RISO KS600, as a successor model to RISO KS500, for emerging markets. Besides, we started the sales of RISO V8000 digital printers in the Western markets in full swing to stimulate the said markets.

As the result of the business activities mentioned above, the consolidated net sales for this interim period rose 2.5% year-on-year to \$39,617 million, helped by the appreciation of Euro currency against Japanese yen. Operating income increased 11.0% year-on-year to \$3,279 million thanks to the cost reduction through active implementation of overseas production and the saving of various expenses. The initial investment cost for the joint venture with Olympus Corporation (ORTEK CORPORATION), which amounts to \$610 million, in the meanwhile, was booked as non-operating expense. As a result, recurring income decreased 18.0% year-on-year to \$2,254 million and net income also went down 32.0% to \$1,046 million.

By geographical area, net sales in Japan rose 3.2% year-on-year to \$18,900 million owing to the steady sales of digital printers and their supplies, led by the sales expansion of RISO Hybrid Print System and RISO V8000 digital printers, the latter of which was promoted especially for dual-color flier printing.

In the Americas, net sales dropped 2.7% year-on-year to \$7,100 million, suffering from the weakening of the dollar, while the reinforcement of the local direct sales structure is in progress, contributing to the increase of the unit sales quantity of digital printers and the rise of local currency-denominated net sales.

In Europe, net sales rose 12.1% year-on-year to ¥7,700 million, aided by Euro appreciation against Japanese yen, while the local currency-denominated value decreased due to the below-the-target sales result in the CIS and the Middle East.

In Asia, the sales of middle-range printer models and supplies were favorable in Southeast Asian countries, while the sales proportion of low-end printer models went up in China. As a result, net sales decreased 4.4% year-on-year to \$5,700 million.

2. Financial Positions

Interim Consolidated Cash Flows

Cash and cash equivalents decreased \$3,155 million to \$31,850 million when calculated on September 30, 2003, compared with the corresponding value on March 31, 2003.

The cash flows from the respective categorized activities in this interim period are described below, including their contributing factors.

Cash Flows From Operating Activities

Operating activities provided \$1,555 million as net cash, in contrast to the use of \$580-million net cash in the same period of the previous year. This position resulted from both the main cash inflows of \$2,254 million as income before income taxes and of \$1,930 million as decrease in accounts receivable, and the main cash outflows of \$2,112 million as payment of corporate income taxes and of \$742 million as decrease in accounts payable.

Cash Flows From Investing Activities

Investing activities used \$3,540 million as net cash, in contrast to the acquisition of \$3,501-million net cash in the same period of the previous year. This position resulted from the main cash outflows of \$2,969 million as acquisition of tangible fixed assets and of \$999 million as purchase of marketable securities.

Cash Flows From Financing Activities

Financing activities used \$947 million as net cash, which is 8.3% less than the value used in the same period of the previous year. This position resulted from the main cash outflows of \$745 million as payment of dividends and of \$169 million as redemption of corporate bonds.

3. Business Outlook in Fiscal Year 2004

RISO will continue to enlarge its business sphere through an emphasis on fortifying sales forces. In the medium- and long-term, we will enhance our developing and planning capabilities towards a greater customer orientation and accelerate the transformation of our corporate structure.

In Japan, we expect that we can maintain the current steady sales trend, supported by the favorable sales of digital printers and their supplies through securer customer base. In addition, we have started the sales of a new inkjet-engine PRINT GOCCO, PRINT GOCCO Jet V10, since this October and will launch a high-speed, full-color inkjet printer, ORPHIS HC5000, for business use in December. As we expect these new products will be accepted favorably in markets, we do not judge their sales may have major effect on the business result of this fiscal year.

As for our performance in overseas office printer markets, we expect its improvement through more active operations with a focus on system solution sales in the Americas. In Europe, our subsidiaries are expected to continue achieving satisfactory sales results. In Asia, total sales are expected to grow mainly due to sales expansion of digital printers.

Regarding expenditures, we continue to further pursue cost reduction and expense curtailment. However, prior investment expenses in such activities as research and development and sales promotion continue to be expected as a result of the focus on new product development.

Summarizing the prospect of the performance in this fiscal year, net sales are expected to increase 3.5% year-on-year to \$85,300 million, recurring income drop 8.9% to 6,030 million and net income rise 3.1% to \$3,220 million. As a result, we will probably miss the targets given as management benchmark in the medium-term management plan, i.e. 8% for the return on equity (ROE) and 10% for the operating income to net sales ratio, though we will do our best to hit the given targets.

In the above prospect, we use the exchange rates of ¥114 against the US dollar and ¥129 against the Euro.

(4) Interim Consolidated Financial Statements

[1] Interim Consolidated Balance Sheets

| | 1st Half of FY 2003 (As of Sept. 30, 2002) | | | 1st Half of FY 2004 (As of Sept. 30, 2003) | | | FY 2003 (As of Mar. 31, 2003) | | |
|---|---|---------|-------|---|---------|-------|------------------------------------|-------------------|-------|
| Item | Amo (Million | | (%) | Amo (Million | | (%) | Amo (Million | ount s of yen) | (%) |
| (ASSETS) | | | | | | | | | |
| Current assets | | | | | | | | | |
| 1. Cash and deposits | | 34,031 | | | 31,895 | | | 35,051 | |
| 2. Notes and accounts receivable | | 14,203 | | | 14,381 | | | 16,822 | |
| 3. Marketable securities | | 1,199 | | | 999 | | | 300 | |
| 4. Inventories | | 12,116 | | | 11,599 | | | 12,096 | |
| 5. Deferred tax assets (short) | | 2,969 | | | 3,129 | | | 3,228 | |
| 6. Others | | 1,810 | | | 1,699 | | | 1,468 | |
| Allowance for doubtful | | (494) | | | (877) | | | (916) | |
| receivables (short) | | | (1.7 | | | 50.4 | | | |
| Total current assets | | 65,836 | 61.7 | | 62,827 | 59.4 | | 68,052 | 62.6 |
| Fixed assets | | | | | | | | | |
| Tangible fixed assets Buildings and | | | | | | | | | |
| structures | 5,878 | | | 9,154 | | | 5,703 | | |
| (2) Machinery, equipment and vehicles | 1,989 | | | 1,855 | | | 1,858 | | |
| (3) Tools, furniture and fixtures | 1,439 | | | 1,982 | | | 1,012 | | |
| (4) Land | 14,898 | | | 14,899 | | | 14,898 | | |
| (5) Construction in | 1,401 | | | 368 | | | 1,944 | | |
| progress | | 20.471 | 28.6 | | 22.011 | 31.1 | | 20.220 | 27.0 |
| (6) Others | 4,865 | 30,471 | 28.0 | 4,651 | 32,911 | 31.1 | 4,822 | 30,239 | 27.8 |
| 2. Intangible fixed assets(1) Trade rights | 527 | | | 372 | | | 422 | | |
| (1) Trade rights (2) Software | 1,069 | | | 1,045 | | | 1,135 | | |
| (2) Software (3) Consolidated | | | | | | | | | |
| adjustment account | 90 | | | 72 | | | 81 | | |
| (4) Others | 211 | 1,898 | 1.8 | 346 | 1,837 | 1.7 | 253 | 1,894 | 1.7 |
| Investments and other securities | | | | | | | | | |
| (1) Investment in | 2 1 5 0 | | | a 00 a | | | 0.515 | | |
| securities | 3,170 | | | 3,083 | | | 2,517 | | |
| (2) Long-term advances | 447 | | | 358 | | | 510 | | |
| (3) Deferred tax assets (long) | 1,882 | | | 1,529 | | | 2,074 | | |
| (4) Others | 3,585 | | | 3,525 | | | 3,715 | | |
| Allowance for doubtful receivables | (649) | 8,436 | 7.9 | (283) | 8,212 | 7.8 | (273) | 8,543 | 7.9 |
| (long) Total fixed assets | | 40,806 | 38.3 | | 42,961 | 40.6 | | 40,676 | 37.4 |
| | | | | | | | | | |
| Total assets | | 106,643 | 100.0 | | 105,789 | 100.0 | | 108,728 | 100.0 |

| | 1st Half of FY 2003 (As of Sept. 30, 2002) | | | 1st Half of FY 2004 (As of Sept. 30, 2003) | | | FY 2003 (As of Mar. 31, 2003) | | |
|---|---|-----------------------|-------|---|-------------------|-------|------------------------------------|---------|-------|
| Item | | nount ons of yen) | (%) | | ount s of yen) | (%) | Amo (Millions | | (%) |
| (LIABILITIES) | | | | | | | | | |
| Current liabilities | | | | | | | | | |
| 1. Notes and accounts payable | | 11,873 | | | 10,045 | | | 11,085 | |
| 2. Short-term loans | | 6,937 | | | 7,448 | | | 7,997 | |
| 3. Long-term bank borrowings due within one year | | 47 | | | 64 | | | 63 | |
| 4. Accrued taxes | | 1,502 | | | 730 | | | 1,896 | |
| 5. Accrued bonuses | | 1,513 | | | 1,520 | | | 1,556 | |
| 6. Accrued warranty costs | | 107 | | | 35 | | | 41 | |
| 7. Others | | 3,541 | | | 4,297 | | | 4,367 | |
| Total current liabilities | | 25,522 | 23.9 | | 24,141 | 22.8 | | 27,008 | 24.9 |
| Long-term liabilities | | | | | | | | | |
| 1. Convertible bonds | | 17,153 | | | 16,915 | | | 17,084 | |
| 2. Long-term bank borrowings | | 358 | | | 245 | | | 272 | |
| 3. Employees' retirement allowances | | 2,053 | | | 2,483 | | | 2,267 | |
| 4. Directors' retirement allowances | | 888 | | | 285 | | | 919 | |
| 5. Others | | 88 | | | 218 | | | 130 | |
| Total long-term liabilities | | 20,543 | 19.3 | | 20,147 | 19.1 | | 20,674 | 19.0 |
| Total liabilities | | 46,066 | 43.2 | | 44,288 | 41.9 | | 47,683 | 43.9 |
| (MINORITY INTERESTS) | | | | | | | | | |
| Minority interests | | 135 | 0.1 | | 127 | 0.1 | | 139 | 0.1 |
| (SHAREHOLDERS' EQUITY) | | | | | | | | | |
| Common stock | | 14,114 | 13.2 | | 14,114 | 13.3 | | 14,114 | 13.0 |
| Capital reserve | | 14,779 | 13.9 | | 14,779 | 14.0 | | 14,779 | 13.6 |
| Retained earnings | | 33,776 | 31.7 | | 34,115 | 32.2 | | 33,864 | 31.2 |
| Net unrealized holding gains or losses on securities | | (252) | (0.2) | | 519 | 0.5 | | (69) | (0.1) |
| Foreign currency translation adjustments | | (520) | (0.5) | | (753) | (0.7) | | (381) | (0.4) |
| Treasury stock | | (1,455) | (1.4) | | (1,402) | (1.3) | | (1,402) | (1.3) |
| Total shareholders' equity | | 60,441 | 56.7 | | 61,373 | 58.0 | | 60,905 | 56.0 |
| Total liabilities, minority interest s and shareholders' equity | | 106,643 | 100.0 | | 105,789 | 100.0 | | 108,728 | 100.0 |
| equity | | | | | | | | | |

[2] Interim Consolidated Statements of Income

| | | 1st Half of FY 2003 | | | 1st Half of FY 2004 | | | FY 2003 | | |
|--|--------------------------------|----------------------|-------|------------------|---------------------------------|-------|-----------------|----------------------------|-------|--|
| | (6 months ended Sep. 30, 2002) | | | (6 months | (6 months ended Sept. 30, 2003) | | | (Year ended Mar. 31, 2003) | | |
| Item | | nount ns of yen) | (%) | Amo (Million) | | (%) | Ame (Million | ount s of yen) | (%) | |
| Net sales | | 38,641 | 100.0 | | 39,617 | 100.0 | | 82,414 | 100.0 | |
| Cost of sales | | 18,037 | 46.7 | | 17,225 | 43.5 | | 38,294 | 46.5 | |
| Gross profit | | 20,603 | 53.3 | | 22,391 | 56.5 | | 44,119 | 53.5 | |
| Selling, general and administrative expenses | | 17,648 | 45.7 | | 19,112 | 48.2 | | 37,201 | 45.1 | |
| Operating income | | 2,955 | 7.6 | | 3,279 | 8.3 | | 6,918 | 8.4 | |
| Other income | | | | | | | | | | |
| 1. Interest income | 74 | | | 47 | | | 178 | | | |
| 2. Dividend income | 13 | | | 43 | | | 13 | | | |
| 3. Gains on sale of investment securities | 67 | | | 55 | | | 58 | | | |
| 4. Others | 171 | 326 | 0.8 | 186 | 332 | 0.8 | 486 | 736 | 0.9 | |
| Other expenses | | | | | | | | | | |
| 1. Interest expenses | 267 | | | 269 | | | 545 | | | |
| 2. Equity method losses | - | | | 610 | | | - | | | |
| 3. Exchange losses | 147 | | | 229 | | | 86 | | | |
| 4. Others | 116 | 531 | 1.3 | 246 | 1,356 | 3.4 | 405 | 1,036 | 1.3 | |
| Recurring income | | 2,750 | 7.1 | | 2,254 | 5.7 | | 6,619 | 8.0 | |
| Extraordinary losses 1. Loss on valuation of investment securities and other | - | - | - | _ | - | - | 890 | 890 | 1.0 | |
| Income before income taxes | | 2,750 | 7.1 | | 2,254 | 5.7 | | 5,728 | 7.0 | |
| Corporate income tax and other tax expenses | 1,498 | _, | | 932 | _, | | 3,459 | -, | | |
| Corporate income tax and other tax adjustments | (278) | 1,219 | 3.1 | 276 | 1,209 | 3.1 | (843) | 2,616 | 3.2 | |
| Minority interest in net income of consolidated subsidiaries | | (9) | (0.0) | | (1) | (0.0) | | (12) | (0.0) | |
| Net income | | 1,539 | 4.0 | | 1,046 | 2.6 | | 3,124 | 3.8 | |

[3] Interim Consolidated Surplus Statements

| | 1st Half o | f FY 2003 | 1st Half of | f FY 2004 | FY 2 | 003 | |
|--|--------------|---------------|--------------|---------------|------------|----------------------|--|
| | (6 months en | ded Sep. 30, | (6 months en | ded Sept. 30, | (Year ende | (Year ended Mar. 31, | |
| | 20 | 02) | 200 | 03) | 200 | 3) | |
| Item | Ame | ount | Amo | ount | Amo | unt | |
| nem | (Million | s of yen) | (Millions | s of yen) | (Millions | of yen) | |
| (CAPITAL RESERVE) | | | | | | | |
| Capital reserve brought forward | | 14,779 | | 14,779 | | 14,779 | |
| Increases | | | | | | | |
| Gains on retirement of treasury stock | - | - | 0 | 0 | - | - | |
| Capital reserve carried forward | | 14,779 | | 14,779 | | 14,779 | |
| (RETAINED EARNINGS) | | | | | | | |
| Retained earnings brought forward | | 32,969 | | 33,864 | | 32,969 | |
| Increases | | | | | | | |
| 1. Net income | 1,539 | 1,539 | 1,046 | 1,046 | 3,124 | 3,124 | |
| Decreases | | | | | | | |
| 1. Dividends | 702 | | 745 | | 702 | | |
| 2. Bonuses to directors | 30 | | 50 | | 30 | | |
| 3. Retirement of treasury stock Retained earnings carried forward | - | 732 33,776 | - | 795 34,115 | 1,496 | 2,228 33,864 | |
| Retained earnings carried forward | | 33,770 | | 34,113 | | 33,804 | |

[4] Interim Consolidated Statements of Cash Flows

| | 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 |
|--|--------------------------|-----------------------|--------------------|
| | (6 months ended Sep. 30, | (6 months ended Sept. | (Year ended Mar. 3 |
| | 2002) | 30, 2003) | 2003) |
| Item | Amount | Amount | Amount |
| Cash flows from operating activities | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Cash flows from operating activities Income before income taxes | 2,750 | 2,254 | 5,7 |
| Depreciation | 1,300 | 1,040 | 2,3 |
| Amortization of adjustments on consolidated | | | |
| accounts | 8 | 9 | |
| Equity method losses | - | 610 | |
| Increase in employees' retirement allowances | 156 | 215 | 3 |
| Increase (decrease) in directors' retirement allowances | 28 | (634) | |
| Increase in allowance for doubtful receivables | 163 | 7 | 2 |
| Interest and dividends receivable | (87) | (90) | (1 |
| Interest payable | 267 | 269 | 4 |
| Exchange losses (gains) | (0) | 69 | |
| Gains on sale of investment securities | (67) | (55) | (|
| Loss on valuation of investment securities | - | - | 8 |
| Decrease in accounts receivable | 2,721 | 1,930 | 4 |
| Decrease (increase) in inventories | (240) | 206 | (|
| Decrease in accounts payable | (4,608) | (742) | (5,2 |
| Decrease in accrued expenses | (1,325) | (476) | (2 |
| Directors' bonuses paid | (30) | (50) | (|
| Others, net | (60) | (724) | |
| Subtotal | 976 | 3,841 | 5, |
| Interest and dividends received | 87 | 90 | |
| Interest paid | (271) | (263) | (5 |
| Income taxes paid | (1,372) | (2,112) | (2,9 |
| Net cash provided by (used in) operating activities | (580) | 1,555 | 1, |
| Cash flows from investing activities | | | |
| Increase in time deposits | - | (4) | (|
| Decrease in time deposits | 60 | 2 | |
| Payments for purchase of marketable securities | (999) | (999) | (1,9 |
| Proceeds from sale of marketable securities | - | 300 | 1, |
| Payments for acquisition of tangible fixed assets | (1,837) | (2,969) | (3,1 |
| Payments for acquisition of intangible fixed assets | (221) | (218) | (6 |
| Payments for purchase of investment securities | (3) | (490) | |
| Proceeds from sale of investment securities | 6,085 | 479 | 6, |
| Increase in loans receivable | (189) | - | (1 |
| Decrease in loans receivable | 231 | 43 | |
| Others, net | 375 | 316 | |
| Net cash provided by (used in) investing activities | 3,501 | (3,540) | 2, |
| Cash flows from financing activities | | | |
| Net increase (decrease) in short-term loans | (426) | (8) | : |
| Proceeds from long-term bank borrowings | 233 | 47 | |
| Repayments of long-term bank borrowings | (1) | (71) | (|
| Payments for redemption of corporate bonds | - | (169) | (|
| Payments for purchase of treasury stock | (137) | - | (1,5 |
| Cash dividends paid | (701) | (745) | (7 |
| Others, net | 0 | 0 | |
| Net cash used in financing activities | (1,033) | (947) | (1,6 |
| Effect of exchange rate changes on cash and cash equivalents | (176) | (223) | (1 |
| Increase (decrease) in cash and cash equivalents | 1,710 | (3,155) | 2,4 |
| | | | |
| Cash and cash equivalents, beginning of year | 32,454 | 35,006 | 32,4 |

| | Daration of Consolidated Fina 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 |
|--|--|---|---|
| Item | (6 months ended Sep. 30, | (6 months ended Sept. 30, | (Year ended Mar. 31, |
| | 2002) | 2003) | 2003) |
| 1. Scope of consolidation | Number of consolidated subsidiaries: 25 | (1) Number of consolidated subsidiaries: 27 | (1) Number of consolidated subsidiaries: 26 |
| | Principal ones are as follows: RISO, INC., RISO (Deutschland) GmbH, RISO FRANCE S.A., and RISO TECHNOLOGY ZHUHAI CO., LTD. | Principal ones are as follows: RISO, INC., RISO (Deutschland) GmbH, RISO FRANCE S.A., and RISO TECHNOLOGY ZHUHAI CO., LTD. | Principal ones are as follows: RISO, INC., RISO (Deutschland) GmbH, RISO FRANCE S.A., and RISO TECHNOLOGY ZHUHAI CO., LTD. |
| | (2) List of non-consolidated subsidiariesNone | RISO INDUSTRIES (H.K.) LTD. was established and consolidated during the 1st | RISO VEC CO. LTD. was established and consolidated during the fiscal 2003. (2) List of non-consolidated |
| | | half of fiscal 2004.(2) List of non-consolidated | subsidiaries RISO IRELAND |
| | | subsidiaries RISO IRELAND LABORATORY LTD. | LABORATORY LTD. (Reason of non-consolidation) |
| | | (Reason of non-consolidation) The listed subsidiary is small in size and its main financial indexes, such as total assets, net sales, net income (calculated by equity method), and retained earnings (calculated by equity method), have no significant effect on the interim consolidated financial statement. | The listed subsidiary is small in size and its main financial indexes, such as total assets, net sales, net income (calculated by equity method), and retained earnings (calculated by equity method), have no significant effect on the interim consolidated financial statement. |
| 2. Application of the equity method | Number of affiliated companies accounted for by the equity method: None | Number of affiliated companies accounted for by the equity method: 1 ORTEK CORPORATION | Number of affiliated companies accounted for by the equity method: None |
| | (2) AVENIR CO., LTD., an affiliate, is not accounted for by the equity method because its performance made no remarkable result and has no significant effect on net income and retained earnings in the interim consolidated financial statements. | (2) RISO IRELAND LABORATORY LTD., a non-consolidated subsidiary, and AVENIR CO., LTD., an affiliate, are not accounted for by the equity method because their performances made no remarkable result and have no significant effect on the interim consolidated financial statements, given their net income (calculated by equity method) and retained earnings (calculated by equity method). | (2) RISO IRELAND LABORATORY LTD., a non-consolidated subsidiary, and AVENIR CO., LTD., an affiliate, are not accounted for by the equity method because their performances made no remarkable result and have no significant effect on the consolidated financial statements, given their net income (calculated by equity method) and retained earnings (calculated by equity method). |
| 3. Fiscal year for consolidated subsidiaries | The interim accounting period of the subsidiaries listed below ends on June 30. RISO DE MEXICO S.A., RISO TECHNOLOGY ZHUHAI CO., LTD., and | Same as left | The accounting period of the subsidiaries listed below ends on December 31. RISO DE MEXICO S.A., RISO TECHNOLOGY ZHUHAI CO., LTD., and |
| | RISO (SHANGHAI) INTERNATIONAL TRADING CO., LTD. | | RISO (SHANGHAI) INTERNATIONAL TRADING CO., LTD. |
| | Interim consolidated financial statements are prepared, applying provisional interim financial statements in the accounting period ending on September 30 for these subsidiaries. | | Consolidated financial statements are prepared, applying provisional financial statements in the accounting period ending on March 31 for these subsidiaries. |

Significant Notes in Preparation of Consolidated Financial Statements

| | 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 |
|---|--|--|--|
| Item | (6 months ended Sep. 30, | (6 months ended Sept. 30, | (Year ended Mar. 31, |
| | 2002) | 2003) | 2003) |
| Significant accounting policies | Valuation standards and accounting treatment for important assets Marketable securities | Valuation standards and accounting treatment for important assets Marketable securities | Valuation standards and accounting treatment for important assets Marketable securities |
| | Other marketable securities with market quotations Stated at market value, determined by the market price as of the end of the interim period, with unrealized gains or losses reported in shareholders' equity and selling price determined by the moving-average method. Other marketable securities without market quotations Stated at cost determined by the moving-average method. Derivatives Stated at market value Inventories Stated at cost, primarily by the moving-average method | Other marketable securities with market quotations Same as left Other marketable securities without market quotations Same as left Derivativ es Same as left Inventories Same as left | Other marketable securities with market quotations Stated at market value, determined by the market price as of the end of the accounting period, with unrealized gains or losses reported in shareholders' equity and selling price determined by the moving-average method. Other marketable securities without market quotations Same as left Derivatives Same as left Inventories Same as left |
| | (2) Depreciation rules of important depreciable assets 1. Tangible fixed assets Buildings, excluding fixtures, are depreciated using the straight-line method. Other tangible fixed assets are primarily depreciated by the declining-balance method. 2. Intangible fixed assets They are primarily depreciated using the straight-line method. Proprietary software is depreciated using the straight-line method. Proprietary software is depreciated using the straight-line method over 5-year period of use. | (2) Depreciation rules of important depreciable assets 1. Tangible fixed assets Same as left 2. Intangible fixed assets Same as left | (2) Depreciation rules of important depreciable assets 1. Tangible fixed assets Same as left 2. Intangible fixed assets Same as left |
| | (3) Accounting rules for major allowances and accruals 1. Allowance for doubtful receivables For ordinary accounts receivable, the estimated credit loss is calculated based on historic default rate and declared as allowance, while it is determined, estimating the default rate individually, for such specific accounts receivable as those with lower credit. | (3) Accounting rules for major allowances and accruals 1. Allowance for doubtful receivables Same as left | (3) Accounting rules for major allowances and accruals 1. Allowance for doubtful receivables Same as left |

| | 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 |
|------|---|--|---|
| Item | (6 months ended Sep. 30, 2002) | (6 months ended Sept. 30, 2003) | (Year ended Mar. 31, 2003) |
| | 2. Accrued bonuses The amount which is expected to be paid as employees' bonuses in the corresponding accounting period is posted as accrued bonuses in the following group companies: parent company, all domestic subsidiaries and several overseas ones. | 2. Accrued bonuses Same as left | 2. Accrued bonuses Same as left |
| | 3. Accrued warranty costs The amount which is expected to be paid for repair parts used in the products under warranty in the corresponding accounting period is posted as accrued warranty costs, calculated based on the actual expense record in the previous years, in the parent company but not in other group companies. | 3. Accrued warranty costs Same as left | 3. Accrued warranty costs Same as left |
| | 4. Employees' retirement allowances The amount estimated to be reserved for employees' retirement benefit funds in the corresponding interim accounting period is posted as employees' retirement allowances, calculated based on the projected retirement benefit obligation and pension assets at the end of the current fiscal year, in the parent company and several overseas subsidiaries. The actuarial losses realized in the corresponding accounting period for the said allowances are amortized over the following fiscal years (15 years at the maximum), whose period is not beyond the average remaining service years of employees calculated at the end of the corresponding fiscal year, in the declining-balance method. | 4. Employees' retirement allowances Same as left | 4. Employees' retirement allowances The expected amount of employees' retirement benefit obligation and pension assets at the end of the corresponding fiscal year is posted as employees' retirement allowances, in the parent company and several overseas subsidiaries. The actuarial losses realized in the corresponding accounting period for the said allowances are amortized over the following fiscal years (15 years at the maximum), whose period is not beyond the average remaining service years of employees calculated at the end of the corresponding fiscal year, in the declining-balance method. |
| | 5. Directors' retirement allowances The amount that is required to be paid as rewards to directors on retirement at the end of the corresponding interim accounting period is posted as directors' retirement allowances, as prescribed in the internal regulations, in the parent company. | 5. Directors' retirement allowances Same as left | 5. Directors' retirement allowances The amount that is required to be paid as rewards to directors on retirement at the end of the corresponding accounting period is posted as directors' retirement allowances, as prescribed in the internal regulations, in the parent company. |

| | 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 |
|------|---|---|---|
| Item | (6 months ended Sep. 30, | (6 months ended Sept. 30, | (Year ended Mar. 31, |
| | 2002) | 2003) | 2003) |
| | (4) Conversion rules of main items in foreign currencies | (4) Conversion rules of main items in foreign currencies | (4) Conversion rules of main items in foreign currencies |
| | Monetary assets and liabilities denominated in foreign currencies are translated using the spot exchange rates at the interim balance sheet date. The resulting exchange gains or losses are declared as income or expenses. | Same as left | Monetary assets and liabilities denominated in foreign currencies are translated using the spot exchange rates at the balance sheet date. The resulting exchange gains or losses are declared as income or expenses. |
| | The assets and liabilities of consolidated overseas subsidiaries are translated into yen amounts using the spot exchange rates at the interim balance sheet date, while their incomes and expenses are converted into yen amounts with the average exchange rates during the corresponding interim accounting period. The resulting exchange gains or losses are listed under foreign currency translation adjustments in shareholders' equity. | | The assets and liabilities of consolidated overseas subsidiaries are translated into yen amounts using the spot exchange rates at the balance sheet date, while their incomes and expenses are converted into yen amounts with the average exchange rates during the corresponding accounting period. The resulting exchange gains or losses are listed under foreign currency translation adjustments in shareholders' equity. |
| | (5) Transaction of main lease accounts Finance lease contracts are processed according to the accounting rules of operating lease ones, excluding those transferring the ownership of the leased assets to lessees at the end of the lease term. | (5) Transaction of main lease accounts Finance lease contracts are processed according to the accounting rules of operating lease ones, excluding those transferring the ownership of the leased assets to lessees at the end of the lease term. In some consolidated | (5) Transaction of main lease accounts Finance lease contracts are processed according to the accounting rules of operating lease ones, excluding those transferring the ownership of the leased assets to lessees at the end of the lease term. In some consolidated |
| | | overseas subsidiaries, they are processed according to the accounting rules of ordinary sales transaction, in compliance with the accounting principles in the countries concerned. | overseas subsidiaries, they are processed according to the accounting rules of ordinary sales transaction, in compliance with the accounting principles in the countries concerned. |
| | (6) Other essential accounting rules required for drafting the Interim Consolidated Financial Statements (None) | (6) Other essential accounting rules required for drafting the Interim Consolidated Financial Statements (None) | (6) Other essential accounting rules required for drafting the Consolidated Financial Statements 1. Accounting standards related to treasury stocks and transfer |
| | | | of statutory reserves The "Accounting standards related to the treasury stocks and transfer of statutory reserves" (Corporate accounting standards No.1) have been applied as GAAS since April 1, 2002. Accordingly, we complied with the said accounting standards when drafting the corresponding consolidated financial statements but this procedure made no significant effect on profits and losses in the corresponding fiscal year. |

| | 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 |
|--|---|---------------------------|--|
| Item | (6 months ended Sep. 30, | (6 months ended Sept. 30, | (Year ended Mar. 31, |
| | 2002) | 2003) | 2003) |
| | | | As a result of the revision of the regulations of consolidated financial statements, the shareholders' equity of the consolidated balance sheet and the consolidated surplus statements are accounted for according to the revised regulations of consolidated financial statements in the corresponding fiscal year. Per-share financial data The "Accounting standards related to current net income per share" (Corporate accounting standards No.2) and the "Application guides for the accounting standards related to current net income per share" (Corporate accounting standards application guides No.4) are required to be applied when drafting the consolidated financial statements since April 1, 2002. Accordingly, we complied with the said accounting standards and their application guides when drafting the consolidated financial statements. The resulting effects are described in the section |
| 5. Scope of cash and cash equivalents in the Consolidated statements of cash flows | Cash and cash equivalents in the Consolidated statements of cash flows are composed of the following items: cash on hand, demand deposits and highly liquid short-term investment with maturity of less than 3 months which are exposed to minimal risks of value fluctuations. | Same as left | Financial Data." Same as left |

Changes in Accounting Policies

| Item | 1st Half of FY 2003 (6 months ended Sep. 30, | 1st Half of FY 2004 (6 months ended Sept. 30, | FY 2003 (Year ended Mar. 31, |
|--------------------|--|--|---|
| | 2002) | 2003) | 2003) |
| Hedging accounting | While forward exchange contracts were accounted for in the allocation method when they satisfied the requirements for that accounting in the previous fiscal years, they are differently accounted for since the corresponding interim consolidated accounting period, according to the general accounting method of "Accounting standards for financial instruments." In this method, hedging-oriented forward exchange contracts are recognized at the market value and foreign currency denominated monetary accounts receivable and payable are translated into yen amounts at the exchange rates in effect at the interim balance sheet date in compliance with revised accounting policies has been made to apply the generally-accepted accounting standards in place of a special accounting provision, i.e. the allocation method, intending to state the corporate financial conditions more accurately by ensuring the consistent presentation of gains and losses arising from hedging accounting in non -consolidated and consolidated financial statements. This change has no effect on recurring income and income before income taxes. | (None) | While forward exchange contracts were accounted for in the allocation method when t hey satisfied the requirements for that accounting in the previous fiscal years, they are differently accounted for since the corresponding consolidated accounting period, according to the general accounting method of "Accounting standards for financial in struments." In this method, hedging-oriented forward exchange contracts are recognized at the market value and foreign currency denominated monetary accounts receivable and payable are translated into yen amounts at the exchange rates in effect at the balance sheet date in compliance with revised accounting standards for foreign currency translation. The above-mentioned change of the accounting policies has been made to apply the generally-accepted accounting standards in place of a special accounting provision, i.e. the allocation method, intending to state the corporate financial conditions more accurately by ensuring the consistent presentation of gains and losses arising from hedging accounting in non-consolidated and consolidated financial statements. This change has no effect on recurring income and income before income taxes. |

Reclassification

| 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | 1st Half of FY 2004 (6 months ended Sept. 30, 2003) |
|--|--|
| [Interim consolidated balance sheets] Commercial assets previously classified as tools, furniture and fixtures on the balance sheet as of September 30, 2001 have been reclassified as others under tangible fixed assets from March 31, 2002 in recognition of their importance. | (None) |
| [Interim consolidated statements of cash flows] The increase (decrease) in accrued expenses, which amounted to ¥1,308 million in decrease in the interim accounting period ending on September 2001 and was included in "others, net" under "Cash flows from operating activities", is shown separately on the corresponding cash flow statements in recognition of its importance. | (None) |

Supplemental Information

| 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | 1st Half of FY 2004 (6 months ended Sept. 30, 2003) | FY 2003 (Year ended Mar. 31, 2003) |
|---|--|---------------------------------------|
| [Accounting for treasury stocks and transfer of statutory reserves] | (None) | (None) |
| We comply with the "Accounting standards related to the treasury stocks and transfer of statutory reserves" (Corporate accounting standards No.1) since the corresponding interim accounting period. This procedure makes no significant effect on profits and losses in the same period. | | |
| As a result of the revision of the regulations of interim consolidated financial statements, the shareholders' equity of the interim consolidated balance sheet and the interim consolidated surplus statements are accounted for according to the revised regulations of interim consolidated financial statements in the corresponding interim accounting period. | | |

Notes on Consolidated Balance Sheets

| 1st Half of FY 2003 | 1st Half of FY 2004 | FY 2003 | |
|---|---|---|--|
| (As of Sept. 30, 2002) | (As of Sept. 30, 2003) | (As of Mar. 31, 2003) | |
| The amount of accumulated depreciation | The amount of accumulated depreciation | The amount of accumulated depreciation | |
| on tangible fixed assets is ¥34,363 | on tangible fixed assets is ¥34,834 | on tangible fixed assets is ¥34,309 | |
| million. | million. | million. | |
| Contingent liabilities Guaranty of liabilities for bank loans made by other group companies than consolidated subsidiaries Guaranteed> AVENIR CO, LTD ¥20 million | Contingent liabilities Guaranty of liabilities for bank loans made by other group companies than consolidated subsidiaries <guaranteed></guaranteed> AVENIR CO., LTD ¥30 million | Contingent liabilities Guaranty of liabilities for bank loans made by other group companies than consolidated subsidiaries <guaranteed></guaranteed> AVENIR CO., LTD ¥20 million | |

Notes on Consolidated Statements of Income

| 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | | 1st Half of FY 2004 (6 months ended Sept. 30, 2003) | | FY 2003 (Year ended Mar. 31, 2003) | |
|--|--------------------------|--|-------|---|-------------------------|
| 1. The main items of "Selling, general and administrative expenses" and their amounts are given below. | | 1. The main items of "Selling, general and administrative expenses" and their amounts are given below. | | The main items of "Selling, general and administrative expenses" and their amounts are given below. | |
| [Item] (mill | [Amount] ions of yen) | [Item] [Amount] (millions of yen) | | [Item] (millio | [Amount] ons of yen) |
| Employees' salaries and bonuses | 5,321 | Employees' salaries and bonuses | 5,837 | Employees' salaries and bonuses | 11,971 |
| Provision for employees' retirement allowances | 294 | Provision for employees' retirement allowances | 514 | Provision for employees' retirement allowances | 625 |
| Provision for directors' retirement allowances | 28 | Provision for directors' retirement allowances | 184 | Provision for directors' retirement allowances | 59 |
| Provision for bonuses | 1,164 | Provision for bonuses | 1,182 | Provision for bonuses | 1,312 |
| Provision for doubtful receivables | 147 | Provision for doubtful receivables | 45 | Provision for doubtful receivables | 374 |
| Research and development expenses | 2,040 | Research and development expenses | 2,105 | Research and development expenses | 3,972 |

Notes on Consolidated Statements of Cash Flows

| 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | | 1st Half of FY 20 (6 months ended Sept. 3 | | FY 2003 (Year ended Mar. 31, 2003) | |
|---|----------------------------|---|------------------------------|---|--------------------------|
| Reconciliation between interim balance sheet accounts and term-end balance of cash and cash equivalents | | Reconciliation between interim balance sheet accounts and term-end balance of cash and cash equivalents | | Reconciliation between interim balance sheet accounts and term-end balance of cash and cash equivalents | |
| (As of Septem) | per 30, 2002) | (As of Septem | ber 30, 2003) | (As of March 31, 2003) | |
| [Item] (Mi | [Amount] llions of yen) | [Item] (N | [Amount] (illions of yen) | [Item] (Mill | [Amount] ions of yen) |
| Cash and deposits | 34,031 | Cash and deposits | 31,895 | Cash and deposits | 35,051 |
| Time deposits with maturity of more than 3 months | (65) | Time deposits with maturit of more than 3 months | y (45) | Time deposits with maturity of more than 3 months | (45) |
| Public bond investment trust (marketable securities) with maturity of 3 months or less | s 199 | Cash and cash equivalents | 31,850 | Cash and cash equivalents | 35,006 |
| Cash and cash equivalents | 34,165 | | | | |

Notes on Marketable Securities

- 1st Half of FY 2003 (As of September 30, 2002) -

| 1. Other marketable securities with mark | (Millions of yen) | | |
|--|-------------------|------------|------------|
| | Market value | Book value | Difference |
| (1) Shares | 2,589 | 2,152 | (436) |
| (2) Others | - | - | - |
| Total | 2,589 | 2,152 | (436) |

| 2. Main marketable securities without market quotations | (Millions of yen) |
|---|-------------------|
| | Book value |
| Other securities | |
| Commercial papers | 999 |
| Discount bonds | 199 |
| Unlisted stock (excluding over-the-counter stock) | 1,017 |

(Millions of yen)

- 1st Half of FY 2004 (As of September 30, 2003) -

1. Other marketable securities with market quotations

| | Market value | Book value | Difference |
|---|-----------------|------------|-------------------|
| (1) Shares | 1,192 | 2,065 | 873 |
| (2) Others | - | - | - |
| Total | 1,192 | 2,065 | 873 |
| 2. Main marketable securities without ma | rket quotations | | (Millions of yen) |
| | | Book v | alue |
| Other securities | | | |
| Commercial papers | | | 999 |
| Unlisted stock (excluding over-the-counter stock) | | | 1,017 |

- FY 2003 (As of March 31, 2003) -

| 1. Other marketable securities with | market quotations | | (Millions of yen) |
|---|----------------------|------------|-------------------|
| | Market value | Book value | Difference |
| (1) Shares | 1,615 | 1,499 | (116) |
| (2) Others | - | - | - |
| Total | 1,615 | 1,499 | (116) |
| 2. Main marketable securities without | ut market quotations | | (Millions of yen) |
| | | Book v | alue |
| Other securities | | | |
| Corporate bonds | | | 300 |
| Unlisted stock (excluding over-the-counter stock) | | | 1,017 |

Note: The appraisal loss of ¥890 million is booked on the write-down of other marketable securities with market quotations in the corresponding accounting period (FY2003), in recognition of a permanent diminution in their market values. In this accounting process, the recoverability of the marketable securities concerned is comprehensively considered, based on recent share price trends and the financial conditions of the issuers, regarding a decline of 50% or more in their market values against acquisition ones as remarkable diminution in value.

Segment Information

[Segment Information by Business]

- 1st Half of FY 2003 (6 months ended Sep. 30, 2002) / 1st Half of FY 2004 (6 months ended Sept. 30, 2003) / FY 2003 (Year ended Mar. 31, 2003) -

We classify our businesses into two segments, "Printing equipment-related business" and "Others", but do not disclose the segment information by business because the Printing equipment-related business generates more than 90% of total net sales and operating income respectively.

(Millions of you)

(Millions of yen)

(Millions of yen)

[Segment Information by Geographic Area]

| - 1st Half of FY 2003 (6 months | ended September 30, 2002) - |
|---------------------------------|-----------------------------|
|---------------------------------|-----------------------------|

| - 1st Half of FY 2003 (6 months ended September 30, 2002) - | | | | | | (M1 | llions of yen) |
|---|--------|----------|--------|-------|--------|----------------------------------|----------------|
| | Japan | Americas | Europe | Asia | Total | Inter-segme nt Elimination | Consolidated |
| Sales | | | | | | | |
| (1) External customer sales | 19,905 | 7,325 | 6,856 | 4,554 | 38,641 | - | 38,641 |
| (2) Inter-segment sales | 11,027 | - | 190 | 163 | 11,382 | (11,382) | - |
| [Total] | 30,933 | 7,325 | 7,047 | 4,717 | 50,024 | (11,382) | 38,641 |
| Costs and expenses | 27,609 | 7,730 | 6,787 | 4,475 | 46,603 | (10,916) | 35,686 |
| Operating income (losses) | 3,324 | (405) | 260 | 241 | 3,421 | (465) | 2,955 |

-1st Half of FY 2004 (6 months ended September 30, 2003) -

Inter-segme Total Consolidated Japan Americas Europe Asia nt Elimination Sales (1) External customer sales 20,468 7,130 7,686 4,331 39,617 39,617 (2) Inter-segment sales 9,752 0 209 174 10,137 (10, 137)[Total] 7,131 49,754 39,617 30,221 7,896 4,505 (10,137) Costs and expenses 27,283 7,379 7,857 4,425 46,946 (10,608)36,338 Operating income (losses) 2,937 (248) 38 80 2,808 470 3,279

- FY 2003 (Year ended March 31, 2003) -

| | Japan | Americas | Europe | Asia | Total | Inter-segme nt Elimination | Consolidated |
|-----------------------------|--------|----------|--------|-------|---------|----------------------------------|--------------|
| Sales | | | | | | | |
| (1) External customer sales | 43,995 | 14,878 | 14,913 | 8,627 | 82,414 | - | 82,414 |
| (2) Inter-segment sales | 21,800 | 0 | 385 | 269 | 22,456 | (22,456) | - |
| [Total] | 65,795 | 14,878 | 15,299 | 8,897 | 104,870 | (22,456) | 82,414 |
| Costs and expenses | 58,869 | 15,258 | 14,766 | 8,486 | 97,381 | (21,885) | 75,495 |
| Operating income (losses) | 6,926 | (379) | 532 | 410 | 7,489 | (570) | 6,918 |

Note: 1. The above geographic segments are classified by geographic proximity.

2. The main countries included in each geographic segment are as follows:

(1) Americas - U.S. and Canada

(2) Europe – Germany, United Kingdom and France

(3) Asia- China and Thailand

[Overseas Segment Sales Data]

- 1st Half of FY 2003 (6 months ended September 30, 2002) -

| | Americas | Europe | Asia | Total |
|---|----------|--------|-------|--------|
| Overseas sales (Millions of yen) | 7,325 | 6,935 | 5,981 | 20,242 |
| Consolidated net sales (Millions of yen) | - | - | - | 38,641 |
| Ratio of overseas sales in consolidated net sales (%) | 19.0 | 17.9 | 15.5 | 52.4 |

- 1st Half of FY 2004 (6 months ended September 30, 2003) -

| | Americas | Europe | Asia | Total |
|---|----------|--------|-------|--------|
| Overseas sales (Millions of yen) | 7,130 | 7,774 | 5,716 | 20,621 |
| Consolidated net sales (Millions of yen) | - | - | - | 39,617 |
| Ratio of overseas sales in consolidated net sales (%) | 18.0 | 19.6 | 14.4 | 52.1 |

- FY 2003 (Year ended March 31, 2003) -

| | Americas | Europe | Asia | Total |
|--|----------|--------|--------|--------|
| Overseas sales (Millions of yen) | 14,878 | 15,052 | 11,505 | 41,436 |
| Consolidated net sales (Millions of yen) | - | - | - | 82,414 |
| Ratio of overseas sales in consolidat ed net sales (%) | 18.0 | 18.3 | 14.0 | 50.3 |

Note: 1. The above geographic segments are classified by geographic proximity.

2. The main countries included in each geographic segment are as follows:

(1) Americas – U.S. and Canada

(2) Europe - Germany, United Kingdom and France

(3) Asia- China and Thailand

3. Overseas sales represent the sales realized outside Japan by the parent company and consolidated subsidiaries.

Notes on Per-share Financial Data

| 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | | 1st Half of FY 20 (6 months ended Sept. 3 | | FY 2003 (Year ended Mar. 31, 2003) | | |
|--|-------------------------|--|-----------|---|--|--|
| Shareholders' equity per share | ¥4,314.52 | Shareholders' equity per share | ¥4,526.75 | Shareholders' equity per share | ¥4,488.56 | |
| Net income per share | ¥109.68 | Net income per share | ¥77.22 | Net income per share | ¥221.66 | |
| Diluted net income per share | ¥104.34 | Diluted net income per share | ¥74.84 | Diluted net income per share | ¥210.66 | |
| [Supplemental Information] We comply with the "Accountin | g standards | | | [Supplemental Information] We comply with the "Accounting | ng standards | |
| related to current net income per share" (Corporate accounting standards No.2) and the "Application guides for the accounting standards related to current net income per share" (Corporate accounting standards application guides No.4) since the corresponding interim accounting period. | | | | related to current net income pe (Corporate accounting standards the "Application guides for the standards related to current net share" (Corporate accounting st application guides No.4) since t corresponding interim accounting | r share" s No.2) and accounting income per andards he | |
| If the said accounting standards application guides are applied to per-share financial data for both of FY 2002 and the whole year of the outcome will be as follows: | derive the the 1st half | | | If the said accounting standards application guides are applied to per-share financial data for FY outcome will be as follows: | derive the | |
| <1st Half of FY 2002> | | | | <fy 2002=""> Shareholders' equity</fy> | ¥4,266.15 | |
| Shareholders' equity | ¥4,038.60 | | | per share | 1 4,200.15 | |
| per share Net income per share | ¥22.68 | | | Net income per share | ¥108.59 | |
| Diluted net income per share | ¥26.86 | | | Diluted net income per share | ¥107.60 | |
| <fy 2002=""></fy> | | | | | | |
| Shareholders' equity per share | ¥4,266.15 | | | | | |
| Net income per share | ¥108.59 | | | | | |
| Diluted net income per share | ¥107.60 | | | | | |

Important Subsequent Events

No event to be stated

(5) Production Record, Orders Received and Sales Results

| [1] Production Record | | | (Millions of yen) |
|-------------------------------------|--|---|--|
| Business Segment | 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | 1st Half of FY 2004 (6 months ended Sept. 30, 2003) | FY 2003 (Year ended Mar. 31, 2003) |
| Printing equipment-related business | 28,852 | 28,490 | 57,854 |
| Total | 28,852 | 28,490 | 57,854 |

Note: 1. The factory prices are used as unit price in calculating the above amounts.

2. Consumption taxes are not included in the above amounts.

[2] Orders Received

Orders received are not disclosed because they are scarce and contribute to a minimal share of production under the current forecast-based production process.

| [3] Sales Results | | | (Millions of yen) |
|-------------------------------------|--|---|--|
| Business Segment | 1st Half of FY 2003 (6 months ended Sep. 30, 2002) | 1st Half of FY 2004 (6 months ended Sept. 30, 2003) | FY 2003 (Year ended Mar. 31, 2003) |
| Printing equipment-related business | 38,629 | 39,545 | 82,396 |
| Others | 12 | 72 | 18 |
| Total | 38,641 | 39,617 | 82,414 |

Note: 1. Consumption taxes are not included in the above amounts.

2. Sales results are not broken down by customer because we do not have such a customer as accounts for 10% or more of the total sales.