

# Briefing on Business Results - FY2025-

(From April 1, 2024 to March 31, 2025)

#### RISO KAGAKU CORPORATION

May 15, 2025

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#### **■**Notes on the descriptions in this briefing

The amounts indicated have been rounded down to a million yen unless otherwise noted.

#### ■A note on the description relating to forecasts

The following statements, including forecasts, contained in these materials are based on information currently available to the Company. Actual business may differ substantially from the forecasts due to various factors in the future.



#### 1 Corporate Data

1.1 CODDOTAIC Da	1.1	Corporate Data
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- 1.2 Change in reportable segment
- 1.3 Business Outline and Domains
- 1.4 Change in the Inkjet Business' Share of Consolidated Net Sales
- 1.5 Market Position of RISO Products



# 1.1 Corporate Data (as of March 31, 2025)

Corporate NameRISO KAGAKU CORPORATION

President & CEO Akira Hayama

■ Head Office 5-34-7 Shiba, Minato-ku, Tokyo 108-8385, Japan

■ Established September 2, 1946

■ Incorporated January 25, 1955

■ Paid-in Capital ¥14,114,985,384

■ Group Employees 2,859

■ Group Subsidiaries 25 (Domestic: 4 Overseas: 21)



# 1.2 Change in reportable segment

# Printing Equipment-Related Business

- **Printing Equipment Business** 
  - Inkjet Business
     High Speed Inkjet Printer
     ORPHIS
  - Digital Duplicating Business
     High Speed Digital Duplicator
     RISOGRAPH
- Inkjet Head Business

- **■** Printing Equipment Business
  - Inkjet Business

    High Speed Inkjet Printer

    ORPHIS
  - Digital Duplicating Business
     High Speed Digital Duplicator
     RISOGRAPH

Establishment of New Reporting Segment "Printing Equipment-Related Business"



#### 1.3 Business Outline and Domains

# **Printing Equipment-Related Business**

- **■** Printing Equipment Business
  - Inkjet Business
     High Speed Inkjet Printer
     ORPHIS
  - <u>Digital Duplicating Business</u>
     High Speed Digital Duplicator
     RISOGRAPH
- **■** Inkjet Head Business

#### **Real Estate Business**

#### **Others**

- **■** Print creating business
- Digital communicating business
- Application software business



ORPHIS GL9730



RISOGRAPH MH935W



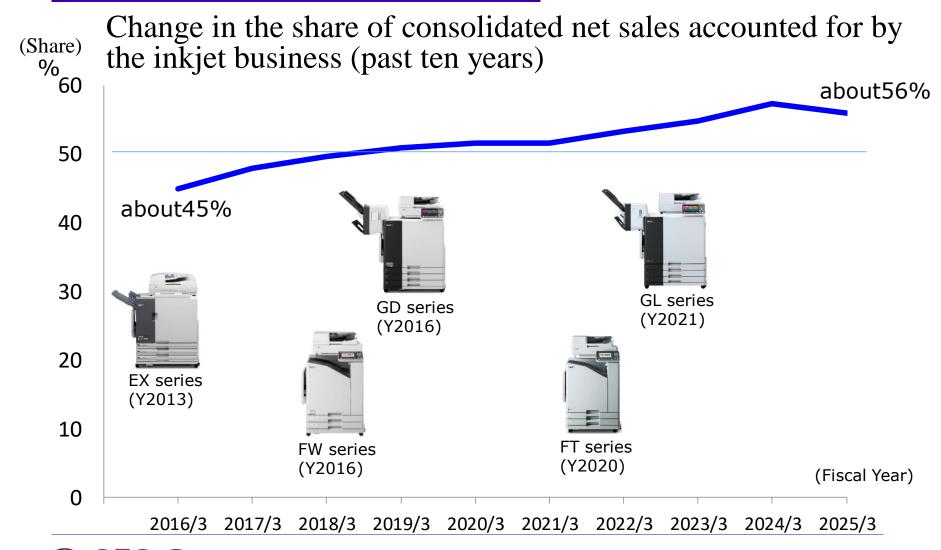
Inkjet Head CF Series



GOCCOPRO Series

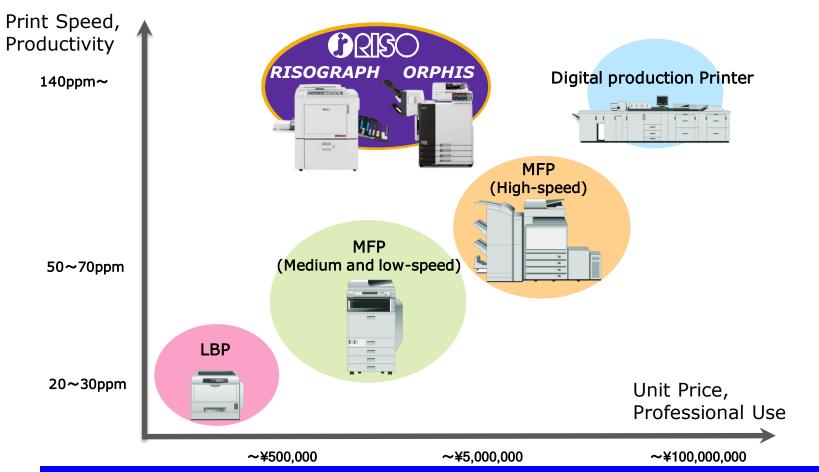


#### 1.4 Change in the Inkjet Business' Share of Consolidated Net Sales





#### 1.5 Market Position of RISO Products



Deployment of original products with fast printing speed, low running cost, and easy operation as their strengths



#### 2 FY2025 Consolidated Financial Results

- 2.1 Performance Overview
- 2.2 Results by Segment
- 2.3 Consolidated Balance Sheet



#### 2.1 FY2025 - Performance Overview

(Millions of Yen)

	FY2024	FY2025	_	erence on-year)
			Amount	Growth%
Net sales	74,602	78,723	4,121	5.5%
Gross profit	42,959	47,029	4,070	9.5%
(Gross profit ratio)	(57.6%)	(59.7%)		
Selling, general and administrative expenses	37,702	40,846	3,144	8.3%
Operating income	5,256	6,183	926	17.6%
(Operating income ratio)	(7.0%)	(7.9%)		
Ordinary income	6,202	6,364	161	2.6%
Profit attributable to the owner of parent	4,831	4,088	<b>▲</b> 743	<b>▲</b> 15.4%

#### Average Exchange rates

1US\$	¥144.62	¥152.58
1Euro	¥156.80	¥163.75



#### 2.1 FY2025 - Performance Overview

(Millions of Yen)

	FY2024	FY2025	Difference (year-on-year)		
			Amount	Growth%	
Net sales	74,602	78,723	4,121	5.5%	
Gross profit	42,959	47,029	4,070	9.5%	
(Gross profit ratio)	(57.6%)	(59.7%)			
Selling, general and administrative expenses	37,702	40,846	3,144	8.3%	FY2024:
Operating income	5,256	6,183	926	17.6%	Foreign exchange gains 459
(Operating income ratio)	(7.0%)	(7.9%)			FY2025: Foreign exchange losses 319
Ordinary income	6,202	6,364	161	2.6%	
Profit attributable to the owner of parent	4,831	4,088	<b>▲</b> 743	15 /10/2	FY2024 : Gain on revision of
Average Exchange rates					retirement benefit plan 432 FY2025 :
1US\$	¥144.62	¥152.58			Business restructuring
1Euro	¥156.80	¥163.75			expenses 490 Impairment losses 219



#### 2.1 FY2025 - Performance Overview

(Millions of Yen)

	FY2024	FY2025		erence on-year)	Calculated with exchange rates of the previous year
			Amount	Growth%	Growth%
Net sales	74,602	78,723	4,121	5.5%	3.0%
Gross profit	42,959	47,029	4,070	9.5%	6.0%
(Gross profit ratio)	(57.6%)	(59.7%)			
Selling, general and administrative expenses	37,702	40,846	3,144	8.3%	6.6%
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Average Exchange rates

1US\$	¥144.62	¥152.58
1Euro	¥156.80	¥163.75



# 2.2 FY2025 - Results by Segment

#### **Net sales**

(Millions of Yen)

	FY2024		FY20	25	Difference	
	Amount	Ratio	Amount	Ratio	Amount	Growth
Net sales	74,602	100.0%	78,723	100.0%	4,121	5.5%
Printing equipment-related business	72,874	97.7%	77,042	97.9%	4,167	5.7%
Japan	34,623	46.4%	36,200	46.0%	1,576	4.6%
Overseas	38,250	51.3%	40,841	51.9%	2,590	6.8%
Real estate business	1,094	1.5%	1,025	1.3%	<b>▲</b> 68	<b>▲</b> 6.3%
Others	633	0.8%	656	0.8%	22	3.6%

**(Printing equipment-related business)** "Sales increase"

Japan : Sales increased from the previous fiscal year when there was a softening of

demand from a surge due to consumables price revisions.

Overseas: Sales increased due to the impact of yen depreciation



### 2.2 FY2025 - Results by Segment

#### **Operating income**

(Millions of Yen)

	FY2024	FY2025	Differ	ence	
	112024	112025	Amount	Growth	
Operating income	5,256	6,183	926	17.6%	
Printing equipment-related business	4,646	5,906	1,259	27.1%	
Real estate business	761	622	▲139	<b>▲</b> 18.3%	
Others	▲152	▲345	▲193	_	

**(Printing equipment-related business)** "Profit increase"

Japan : Demand softened in the previous fiscal year from a surge due to

consumables price revisions

**Overseas: Impact of yen depreciation** 



#### 2.3 FY2025- Consolidated Balance Sheet

(millions of Yen)

Items	FY2024	FY2025	Items	FY2024	FY2025			
Current assets	49,283	41,232	Current liabilities	19,966	17,990			
Cash and deposits	20,812	13,610	Notes and accounts payable- trade	9,254	5,556			
Notes and accounts	10,000	10.004	Short-term borrowings	15	1,404			
receivable-trade	13,999	13,604	Current portion of long-term borrowings	1	563			
Short-term investment securities	676	218	Other	10,695	10,466			
Merchandise and finished goods	7,848	7,651	Noncurrent liabilities	1,769	4,414			
Work in process	828	789	Long-term borrowings	8	2,445			
Raw materials and supplies	2,485	2,542	Other	1,760	1,969			
Other	2,631	2,815	Total liabilities	21,735	22,405			
Noncurrent assets	39,345	47,678	Shareholders' equity	60,489	58,792			
Total property, plant and equipment	28,000	29,172	Capital stock	14,114	14,114			
Intangible assets	1,232	5,440	Capital surplus	14,779	14,779			
Goodwill	_	2,308	Retained earnings	37,410	38,213			
Software	1,125	1,104	Treasury shares	△ 5,815	△ 8,315			
Other	107	2,027	Accumulated other comprehensive assets	6,403	7,713			
Investments and other assets	10,112	13,066	Total net assets	66,893	66,505			
Total assets	88,628	88,911	Total liabilities and net assets	88,628	88,911			



- 3.1 Management Policies for FY2025
- 3.2 FY2025 Activity Overview



#### 3.1 Management Policies for FY2025

Continue to improve and maintain sound management in the IJ business while developing new business.

Inkjet head business

Started Inkjet Head Business on July 1, 2024

Business succeeded from Toshiba Tec Corporation
 Operated by our subsidiary, RISO TECHNOLOGIES CORPORATION







Inkjet head products manufactured by RISO TECHNOLOGIES CORPORATION

#### ■ New brand "Integlide"

Commercialized inkjet-based print engines for printing on packaging such as corrugated cardboard, kraft bags, paper bags, and paper containers.

Started accepting orders for "Integlide" from December 2024.



■ Implementation of structural reform at consolidated subsidiary

Implementation of structural reforms at our consolidated subsidiary RISO TECHNOLOGY CHINA CO., LTD.

- 1. Objective
  Consolidation of sales locations for operational efficiency
- 2. Business outlook
  The company recorded an extraordinary loss of 490 million yen in the fiscal year ending March 2025

#### ■ Share Split

• Purpose of share split: To increase the liquidity of the Company's shares.

• Method of share split: Stock split at a ratio of 2 shares for every 1 share held

by shareholders recorded in the register of

shareholders on the record date.

• Number of shares : 1) Total number of issued shares

Before the share split 36,000,000 shares

After the share split 72,000,000 shares

2 Total number of shares authorized to be issued

Before the share split 135,680,000 shares

After the share split 271,360,000 shares

•Record date : December 31, 2024

• Effective date : January 1, 2025



#### Purchase of Treasury Stock

Purchase Period	May 2024 ~ December 2024 (Before the share split)	February 2025 ~ March 2025 (After the share split)	
Total Number of shares purchased	502,900 shares	572,100 shares	
Total purchase cost	2,499 mi	llion yen	

Number of shares as of March 31, 2025

• Total number of issued shares : 72,000,000 shares

Number of treasury stock : 7,879,016 shares

•Total number of issued shares excluding treasury stock: 64,120,984 shares



Application software business

Started providing "DigiPal," digital teaching materials that elementary school teachers can immediately use in ICT-based lessons, from April 2025.



# 4 Reviwe the 8th Medium-term Management Plan "RISO Vision 25"

# 4. The 8th Medium-term Management Plan "RISO Vision 25"

The 8th Medium-term Management Plan "RISO Vision 25" (From April 1, 2022 to March 31, 2025)

#### <Management Objectives>

- 1. Expand IJ business
- 2. Establish a solid customer oriented sales planning structure

#### 4. The 8th Medium-term Management Plan "RISO Vision 25"

		n Medium-term agement Plan		e 8th Medium-tern Ianagement Plan	n	
RISO Vision 22			RI	SO Vision 25	(100 Millions	of Yen)
		FY2022	FY2023	FY2024	FY2025	
Net sales		693	746	746	787	
Operating I	ncome	41	59	52	61	
Operating in ratio	ncome	6.0%	8.0%	7.0%	7.9%	
Average	1US\$	¥112.38	¥135.47	¥144.62	¥152.58	
exchange rates	1Euro	¥130.56	¥140.97	¥156.80	¥163.75	

- Sales increased due to strengthened sales for high-volume printing applications in the inkjet business, also affected by the depreciation of the yen
- Stable profit recorded due to strengthening of business structure across the Group



#### 4. The 8th Medium-term Management Plan "RISO Vision 25"

#### Shareholders Return

Dividend Forecast for FY2025 : 50 yen per share

#### Total return ratio performance

RISO Vision 25 (From April 1, 2022 to March 31, 2025)				
FY2023	)23 FY2024 FY202			
104.0%	99.0%	139.6%		
112.9%				

# **5 Management Policies for FY2026**

- 5.1 Medium-term Management Plan
- 5.2 Management Policies for FY2026



# 5.1 Medium-term Management Plan

Will not formulate a three-year medium-term management plan to follow the Eighth Medium-term Management Plan, "RISO Vision 25".

Deepen discussions on long-term vision and essential risks without being bound to short- and medium-term performance over three years.

Aim to operate from a more long-term and essential perspective.

### **5.2 Management Policies for FY2026**

Maintain reliable management in the Printing Equipment-Related Business.

Promote planning and development unique to RISO.

Improve planning in the Corporate Headquarters.

#### 6 Forecast for FY2026



# 6. Forecast for FY2026 ①

(Millions of Yen)

	FY2025	FY2026	Difference	
	Actual	Forecast	Amount	Growth
Net sales	78,723	78,100	<b>▲</b> 623	▲0.8%
Operating income	6,183	5,600	<b>▲</b> 583	<b>▲</b> 9.4%
Ordinary income	6,364	5,700	<b>▲</b> 664	<b>▲</b> 10.4%
Profit attributable to the owner of parent	4,088	4,100	11	0.3%
Operating income ratio	7.9%	7.2%		

#### Average exchange rates

1US\$	¥152.58	¥145.00
1EURO	¥163.75	¥160.00



# 6. Forecast for FY2026 ①

Net sales are expected to decrease, operating income is expected to decreased, and profit attributable to owners of parent is expected to remain at the same level as the current fiscal year.

- Net sales, Operating income
  - The Printing Equipment-Related Business performed steadily, centered on the inkjet business.
  - We assume an approximately 7 yen appreciation against the US dollar. (negative impact)
- Profit attributable to owners of parent
  - No extraordinary losses expected to be recorded for the fiscal year ending March 2026.
- <Impact of U.S. Tariff Policy on the Company's Business Performance>
  Impact on full-year performance is estimated to be a decrease of approximately 200 million yen in operating income, which has already been reflected.



# 6. Forecast for FY2026 ②

■ Reference:Impact of fluctuation of exchange rate (¥1/term)

	Net sales	Operating income
US\$	150 million yen	50 million yen
Euro	80 million yen	40 million yen

#### 7 Shareholders Return



### 7. Shareholders Return - Basic Policy

#### ■ Basic policy for the distribution of earnings

- (1) Allocate an appropriate portion of earnings in accordance with our business results while continuing to strengthen our corporate structure
- (2) Strive to provide a stable dividend
- \*Based on the Basic Policies, the Company will distribute annual dividends from surplus once a year at the end of every fiscal year.

#### ■ Purchase and retirement of treasury stock

- (1) Consider the repurchasing of shares as a measure for allocating earnings to shareholders, and acquire treasury stock in consideration of market trends
- (2) Retire treasury stock, as a general rule

#### 7. Shareholders Return

■ Dividend Forecast for FY2026 : 50 yen per share

#### (reference data)

				(M	illions of Yen)
	FY2026 2 <sup>nd</sup> half Forecast			FY2025 2 <sup>nd</sup> half Actual	
	Amount	Ratio to net sales	Difference (YOY)	Amount	Ratio to net sales
Net sales	37,700	100.0%	<b>▲</b> 1.2%	38,167	100.0%
Printing equipment business	36,800	97.6%	<b>▲</b> 1.3%	37,301	97.7%
Japan	17,000	45.1%	<b>▲</b> 4.0%	17,700	46.4%
Overseas	19,800	52.5%	1.0%	19,601	51.4%
Real estate business & others	900	2.4%	3.8%	866	2.3%
Gross profit	22,700	60.2%	1.4%	22,387	58.7%
Selling, general & administrative expenses	20,100	53.3%	2.6%	19,583	51.3%
Operating Income	2,600	6.9%	<b>▲</b> 7.3%	2,804	7.3%
Ordinary Income	2,600	6.9%	<b>▲</b> 1.2%	2,630	6.9%
Profit attributable to the owner of parent	1,900	5.0%	6.6%	1,782	4.7%



#### (reference data)

				(M	illions of Yen)
	FY2026 Forecast			FY2025 Actual	
	Amount	Ratio to net sales	Difference (YOY)	Amount	Ratio to net sales
Net sales	78,100	100.0%	▲0.8%	78,723	100.0%
Printing equipment business	76,300	97.7%	<b>▲</b> 1.0%	77,042	97.9%
Japan	35,200	45.1%	▲2.8%	36,200	46.0%
Overseas	41,100	52.6%	0.6%	40,841	51.9%
Real estate business & others	1,800	2.3%	7.0%	1,681	2.1%
Gross profit	47,600	60.9%	1.2%	47,029	59.7%
Selling, general & administrative expenses	42,000	53.8%	2.8%	40,846	51.9%
Operating Income	5,600	7.2%	<b>▲</b> 9.4%	6,183	7.9%
Ordinary Income	5,700	7.3%	<b>▲</b> 10.4%	6,364	8.1%
Profit attributable to the owner of parent	4,100	5.2%	0.3%	4,088	5.2%

