# Supplementary Information of Consolidated Financial Results for the Six Months of the FY2011 (April 1, 2010 - September 30, 2010) 

November 5, 2010

## RISO KAGAKU CORPORATION

## 1. Sales Performance

※Beginning this term, segmentation by business and geographical location has been changed.Therefire, business results for FY2010 has been recalculated by a simplified method in line with the criteria of this term.

| second quarter ended September 30, 200 |  |  |  | second quarter ended September 30,2010 |  |  | Change |  |   <br> $\begin{array}{c}\text { Impact of } \\ \text { exhange rate }\end{array}$ Remarks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | $\begin{array}{\|c\|} \hline \text { Consolidated } \\ \hline \text { non- } \\ \text { consolidated } \\ \hline \end{array}$ | Amount | Breakdown | $\begin{array}{\|c} \begin{array}{c} \text { Consolidated } \\ \text { / non- } \\ \text { consolidated } \end{array} \\ \hline \end{array}$ | Amount | $\begin{aligned} & \text { Year- } \\ & \text { on-year } \end{aligned}$ |  |  |
| Total sales | 37,377 | 100.0 | 1.19 | 37,455 | 100.0 | 1.18 | 78 | 0.2 | $\triangle 1,333$ | - Sales increased 3.8\% if recalculated by exchange rate of the previous term. |
| Printing equipment business | 36,559 | 97.8 | 1.19 | 36,636 | 97.8 | 1.19 | 77 | 0.2 | $\triangle 1,333$ |  |
| Japan | 21,530 | 57.6 | 1.00 | 22,019 | 58.8 | 1.00 | 488 | 2.3 | - | - Inkjet business showed positive results. <br> - Sales in the digital duplicating business continue to decrease, however, the decreasing trend is modest. |
| Overseas | 15,029 | 40.2 | 1.64 | 14,617 | 39.0 | 1.64 | $\triangle 411$ | $\triangle 2.7$ | $\triangle 1,333$ | - Sales increased 6.1\% if recalculated by exchange rate of the previous term. |
| Americas | 4,166 | 11.1 | 1.59 | 3,717 | 9.9 | 2.28 | $\triangle 448$ | $\triangle 10.8$ | $\triangle 273$ | - Sales of digital duplicating business decreased. <br> - Sales decreased $4.2 \%$ if recalculated by exchange rate of the previous term. |
| Europe | 6,607 | 17.7 | 1.76 | 6,397 | 17.1 | 1.46 | $\triangle 209$ | $\triangle 3.2$ | $\triangle 894$ | - Although sales of digital duplicating business decreased, inkjet business increased substantially. <br> - Sales increased $10.3 \%$ if recalculated by exchange rate of the previous term. |
| Asia | 4,255 | 11.4 | 1.52 | 4,502 | 12.0 | 1.54 | 246 | 5.8 | $\triangle 167$ | - Sales of digital duplicating busuness increased on a year-to-year comparison <br> - Sales increased $9.7 \%$ if recalculated by exchange rate of the previous term. |
| Real estate business and others | 818 | 2.2 | 1.02 | 818 | 2.2 | 1.02 | 0 | 0.1 | - | - Real estate business and others has performed generally as planned. |

OExchange rate

|  | six months ended September 30, 2009 | six months ended September 30, 2010 |
| :--- | :---: | :---: |
| One dollar | 95.49 | 88.95 |
| One euro | 133.16 | 113.85 |

[^0] -a 19.31 yen appreciation of the yen year on year

|  | second quarter ended September 30, 2009 |  |  | second quarter ended September 30, 2010 |  |  | Change |  | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | Consolidated/ nonconsolidated | Amount | Breakdown | $\begin{array}{\|c\|} \hline \text { Consolidated/ } \\ \text { non- } \\ \text { consolidated } \end{array}$ | Amount | Rate of change |  |
| Net sales | 37,377 | 100.0 | 1.19 | 37,455 | 100.0 | 1.18 | 78 | 0.2 | - Impact of foreign exchange: Minus 1,333 million yen |
| Cost of sales | 19,738 | 52.8 | 1.04 | 18,902 | 50.5 | 1.06 | $\triangle 836$ | $\triangle 4.2$ |  |
| Gross profit | 17,638 | 47.2 | 1.43 | 18,553 | 49.5 | 1.34 | 914 | 5.2 |  |
| Selling, general and administrative expenses | 18,070 | 48.3 | 1.39 | 16,704 | 44.6 | 1.40 | $\triangle 1,365$ | $\triangle 7.6$ | - Personnel expenses down by $2.0 \%$ and general expenses down by $13.6 \%$. |
| Operating income (loss) | $\triangle 431$ | $\triangle 1.2$ | 1.01 | 1,848 | 4.9 | 0.96 | 2,280 | - | - Impact of foreign exchange: Minus 643 million yen |
| Non-operating income | 603 | 1.6 |  | 464 | 1.2 |  | $\triangle 139$ | $\triangle 23.1$ |  |
| Interest income <br> Dividends income <br> Equity in earnings of affiliates <br> Others | 87 22 359 133 | 0.2 0.1 1.0 0.4 |  | $\begin{array}{r}102 \\ 27 \\ 147 \\ 186 \\ \hline\end{array}$ | 0.3 0.1 0.4 0.5 |  | 14 4 $\triangle 211$ 53 | $\begin{array}{r} 17.2 \\ 22.7 \\ \triangle 59.1 \\ 39.8 \\ \hline \end{array}$ |  |
| Non-operating expenses | 421 | 1.1 |  | 356 | 1.0 |  | $\triangle 65$ | $\triangle 15.4$ |  |
| Interest expenses <br> Foreign exchange losses <br> Loss on retirement of noncurrent assets Others | 63 202 136 19 | 0.2 0.5 0.4 0.1 |  | 41 222 - 92 | 0.1 0.6 - 0.2 |  | $\begin{array}{r} \triangle 21 \\ 19 \\ \triangle 136 \\ 72 \end{array}$ | $\begin{array}{r} \hline \triangle 34.9 \\ 9.9 \\ - \\ 384.2 \\ \hline \end{array}$ |  |
| Ordinary income (loss) | $\triangle 250$ | $\triangle 0.7$ | 0.63 | 1,956 | 5.2 | 0.62 | 2,206 | - |  |
| Extraordinary income <br> Extraordinary loss | 28 5,903 | $\begin{gathered} \hline 0.1 \\ 15.8 \end{gathered}$ |  | - | $-$ |  | $\begin{array}{r} \triangle 28 \\ \triangle 5,903 \end{array}$ | - | - Special premiums upon withdrawal from the pension fund in FY2010: 5,835 million yen |
| Income (loss) before income taxes and mino | $\triangle 6,125$ | $\triangle 16.4$ |  | 1,956 | 5.2 |  | 8,081 | - |  |
| Net income (loss) | $\triangle 9,476$ | $\triangle 25.4$ | 1.09 | 1,812 | 4.8 | 0.62 | 11,289 | - |  |
|  |  |  |  |  |  |  |  |  |  |
| Capital expenditure | 3,075 | 8.2 |  | 1,794 | 4.8 |  | $\triangle 1,281$ | $\triangle 41.7$ |  |
| Depreciation | 2,608 | 7.0 |  | 2,335 | 6.2 |  | $\triangle 273$ | $\triangle 10.5$ |  |
| Number of employees | 3,261 | - |  | 3,171 | - |  | $\triangle 90$ | - | - Reduction of personnel in Americas and China <br> - The number of employees at Riso Kagaku Corporation alone was 1,744 at end of Sep. 2010, an increase of 26 compared to the same period of the previous year. |
| OBreakdown of key selling, general and administrative expenses |  |  |  |  |  |  |  |  |  |
| Sales promotion fees | 530 | 1.4 |  | 410 | 1.1 |  | $\triangle 119$ | $\triangle 22.5$ |  |
| Advertisement expenses | 403 | 1.1 |  | 259 | 0.7 |  | $\triangle 144$ | $\triangle 35.7$ |  |
| Reserch and development expenses | 2,324 | 6.2 |  | 1,931 | 5.2 |  | $\triangle 392$ | $\triangle 16.9$ |  |

## 3. Balance Sheet Results (Consolidated Data)

|  |  |  |  |  |  |  |  |  |  | (unit: millions of yen,\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of March 31, 2010 (Summary) |  |  | As of September 30, 2010 |  |  | Change |  | Remarks |  |
|  | Amount | Breakdown | $\begin{array}{\|c\|} \hline \text { Consolidated/ } \\ \text { non- } \\ \text { consolidated } \\ \hline \end{array}$ | Amount | Breakdown | $\begin{array}{\|c} \hline \text { Consolidated/ } \\ \text { non- } \\ \text { consolidated } \\ \hline \end{array}$ | Amount | Rate of change |  |  |
| Current assets | 49,571 | 56.1 | 1.43 | 46,035 | 55.3 | 1.30 | $\triangle 3,535$ | $\triangle 7.1$ |  |  |
| Cash and deposits | 13,656 |  |  | 11,914 |  |  | $\triangle 1,741$ |  |  |  |
| Notes and accounts receivable-trade | 14,221 |  |  | 11,690 |  |  | $\triangle 2,530$ |  |  |  |
| Short-term investment securities | 4,969 |  |  | 5,992 |  |  | 1,022 |  |  |  |
| Merchandise and finished goods | 11,591 |  |  | 10,870 |  |  | $\triangle 720$ |  |  |  |
| Work in process | 403 |  |  | 486 |  |  | 83 |  |  |  |
| Raw materials and supplies | 1,276 |  |  | 1,223 |  |  | $\triangle 53$ |  |  |  |
| Deferred tax assets | 1,548 |  |  | 1,606 |  |  | 57 |  |  |  |
| Other | 2,355 |  |  | 2,718 |  |  | 362 |  |  |  |
| Allowance for doubtful accounts | $\triangle 451$ |  |  | $\triangle 467$ |  |  | $\triangle 16$ |  |  |  |
| Noncurrent assets | 38,863 | 43.9 | 0.84 | 37,240 | 44.7 | 0.83 | $\triangle 1,623$ | $\triangle 4.2$ |  |  |
| Property, plant and equipment | 30,469 | 34.5 | 1.05 | 29,756 | 35.7 | 1.05 | $\triangle 712$ | $\triangle 2.3$ |  |  |
| Buildings and structures, net | 6,754 |  |  | 6,566 |  |  | $\triangle 188$ |  |  |  |
| Machinery, equipment and vehicles, net | 1,169 |  |  | 1,044 |  |  | $\triangle 125$ |  |  |  |
| Tools, furniture and fixtures, net | 1,169 |  |  | 965 |  |  | $\triangle 203$ |  |  |  |
| Land | 17,139 |  |  | 17,139 |  |  | - |  |  |  |
| Lease assets, net | 170 |  |  | 173 |  |  | 2 |  |  |  |
| Construction in progress | 92 |  |  | 89 |  |  | $\triangle 3$ |  |  |  |
| Other,net | 3,973 |  |  | 3,778 |  |  | $\triangle 194$ |  |  |  |
| Intangible assets | 2,296 | 2.6 | 1.11 | 2,363 | 2.8 | 1.08 | 67 | 2.9 |  |  |
| Software | 1,749 |  |  | 1,581 |  |  | $\triangle 167$ |  |  |  |
| Other | 547 |  |  | 782 |  |  | 234 |  |  |  |
| Investments and other assets | 6,097 | 6.9 | 0.40 | 5,120 | 6.1 | 0.36 | $\triangle 977$ | $\triangle 16.0$ |  |  |
| Investment securities | 1,767 |  |  | 1,379 |  |  | $\triangle 388$ |  |  |  |
| Long-term loans receivable | 149 |  |  | 146 |  |  | $\triangle 3$ |  |  |  |
| Other | 4,343 |  |  | 3,740 |  |  | $\triangle 603$ |  |  |  |
| Allowance for doubtful accounts | $\triangle 163$ |  |  | $\triangle 146$ |  |  | 17 |  |  |  |
| Total assets | 88,434 | 100.0 | 1.09 | 83,276 | 100.0 | 1.04 | $\triangle 5,158$ | $\triangle 5.8$ |  |  |

## 3. Balance Sheet Results (Consolidated Data)

|  | As of March 31, 2010 (Summary) |  |  | As of September 30, 2010 |  |  | Change |  | Remarks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | Consolidated/ non- consolidated | Amount | Breakdown | $\begin{gathered} \text { Consolidated } \\ \text { non- } \\ \text { consolidated } \end{gathered}$ | Amount | Rate of change |  |  |
| Current liabilities | 25,005 | 28.3 | 1.42 | 20,900 | 25.1 | 1.30 | $\triangle 4,104$ | $\triangle 16.4$ |  |  |
| Notes and accounts payable-trade <br> Short-term loans payable <br> Current portion of long-term loans payable <br> Income taxes payable <br> Provision for bonuses <br> Provision for directors' bonuses <br> Provision for product warranties <br> Other | $\begin{array}{r} 13,055 \\ 4,832 \\ 5 \\ 316 \\ 1,370 \\ - \\ 135 \\ 5,288 \end{array}$ |  |  | 11,751 2,735 4 230 1,585 15 167 4,410 |  |  | $\begin{array}{r} \triangle 1,303 \\ \Delta 2,097 \\ \Delta 1 \\ \Delta 85 \\ 214 \\ -1 \\ 31 \\ \hline 8877 \end{array}$ |  | - Repaid loans payable in U.S. sales subsidiary |  |
| Noncurrent liabilities | 5,153 | 5.8 | 0.77 | 4,971 | 6.0 | 0.77 | $\triangle 182$ | $\triangle 3.5$ |  |  |
| Long-term loans payable <br> Deferred tax liabilities <br> Provision for retirement benefits <br> Provision for loss on litigation <br> Other | $\begin{array}{r} 68 \\ 215 \\ 3,524 \\ 66 \\ 1,278 \\ \hline \end{array}$ |  |  | 57 80 3,562 63 1,207 |  |  | $\begin{array}{r} \triangle 11 \\ \triangle 135 \\ 38 \\ \triangle 3 \\ \triangle 70 \\ \hline \end{array}$ |  |  |  |
| Total liabilities | 30,159 | 34.1 | 1.24 | 25,872 | 31.1 | 1.15 | $\triangle 4,286$ | $\triangle 14.2$ |  |  |
| Shareholders' equity | 59,616 | 67.4 | 1.06 | 60,158 | 72.2 | 1.04 | 541 | 0.9 |  |  |
| Capital stock <br> Capital surplus <br> Retained earnings <br> Treasury stock | $\begin{array}{r} \hline 14,114 \\ 14,779 \\ 32,108 \\ \Delta 1,386 \\ \hline \end{array}$ |  |  | $\begin{aligned} & 14,114 \\ & 14,779 \\ & 31,774 \\ & \triangle 510 \end{aligned}$ |  |  | 0 0 $\triangle 334$ 875 |  | - Treasury stock was purchased and retired. |  |
| Valuation and translation adjustments | $\triangle 1,340$ | $\triangle 1.5$ | $\triangle 5.10$ | $\triangle 2,754$ | $\triangle 3.3$ | 28.99 | $\triangle 1,413$ | 105.5 |  |  |
| Valuation difference on available-for-sale securities <br> Foreign currency translation adjustment | $\begin{array}{r} 263 \\ \triangle 1,604 \end{array}$ |  |  | $\begin{array}{r} \Delta 95 \\ \triangle 2,659 \end{array}$ |  |  | $\begin{array}{r} \triangle 358 \\ \triangle 1,054 \end{array}$ |  |  |  |
| Total net assets | 58,275 | 65.9 | 1.03 | 57,404 | 68.9 | 0.99 | $\triangle 871$ | $\triangle 1.5$ |  |  |
| Total liabilities and net assets | 88,434 | 100.0 | 1.09 | 83,276 | 100.0 | 1.04 | $\triangle 5,158$ | $\triangle 5.8$ |  |  |


|  |  |  |  | (unit: millions of yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | second quarter ended September 30, 2009 | second quarter ended September 30, 2010 | Remarks | FY2009 (Year ended Mar. 31, 2010) |
| I Net cash provided by (used in) operating activities |  |  |  |  |
| Income(loss) before income taxes and minority interests | $\triangle 6,125$ | 1,956 |  | $\triangle 3,960$ |
| Depreciation and amortization | 1,467 | 1,247 |  | 3,158 |
| Impairment loss | - | - |  | 79 |
| Amortization of goodwill | - | - |  | $\triangle 3$ |
| Equity in (earnings) losses of affiliates | $\triangle 359$ | $\triangle 147$ |  | $\triangle 634$ |
| Increase (decrease) in provision for retirement benefits | 157 | 38 |  | 245 |
| Increase (decrease) in provision for directors' retirement benefits | $\triangle 70$ | - |  | $\triangle 70$ |
| Increase (decrease) in allowance for doubtful accounts | $\triangle 2$ | 42 |  | 69 |
| Increase (decrease) in provision for loss on litigation | 67 | - |  | 66 |
| Interest and dividends income | $\triangle 110$ | $\triangle 130$ |  | $\triangle 191$ |
| Gain on maturity of insurance contract | - | - |  | $\triangle 102$ |
| Interest expenses | 63 | 41 |  | 117 |
| Foreign exchange losses (gains) | $\triangle 28$ | 153 |  | 5 |
| Expenses paid on withdrawal from employees' pension fund | - | - |  | 5,835 |
| Decrease (increase) in notes and accounts receivable-trade | 2,034 | 1,932 |  | $\triangle 307$ |
| Decrease (increase) in inventories | 1,057 | 34 |  | 595 |
| Increase (decrease) in notes and accounts payable-trade | $\triangle 2,256$ | $\triangle 808$ |  | $\triangle 1,120$ |
| Increase (decrease) in accounts payable-other | 5,212 | $\triangle 509$ | - Increased last year due to withdrawal from the pension fund | $\triangle 107$ |
| Other, net | $\triangle 264$ | $\triangle 513$ |  | 214 |
| Subtotal | 841 | 3,338 |  | 3,889 |
| Interest and dividends income received | 112 | 126 |  | 190 |
| Interest expenses paid | $\triangle 63$ | $\triangle 37$ |  | $\triangle 117$ |
| Expenses paid on withdrawal from employees' pension fund | - | - |  | $\triangle 5,835$ |
| Income taxes paid | $\triangle 156$ | $\triangle 320$ |  | $\triangle 257$ |
| Income taxes refund | 152 | 18 |  | 161 |
| Net cash provided by (used in) operating activities | 885 | 3,126 |  | $\triangle 1,969$ |

## 4. Statements of Cash Flow (2)

|  |  |  |  | (unit: millions of yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | second quarter ended September 30, 2009 | second quarter ended September 30, 2010 | Remarks | FY2009 (Year ended Mar. 31, 2010) |
| II Net cash provided by (used in) investing activities | Amount | Amount |  | Amount |
| Payments into time deposits | $\triangle 442$ | $\triangle 597$ |  | $\triangle 1,042$ |
| Proceeds from withdrawal of time deposits | 315 | 840 |  | 914 |
| Purchase of property, plant and equipment | $\triangle 764$ | $\triangle 395$ |  | $\triangle 1,660$ |
| Proceeds from sales of property, plant and equipment | - | 6 |  | 980 |
| Purchase of intangible assets | $\triangle 317$ | $\triangle 533$ |  | $\triangle 639$ |
| Purchase of investment securities | - | - |  | $\triangle 85$ |
| Proceeds from sales of investment securities | - | - |  | 1 |
| Payments of loans receivable | $\triangle 125$ | $\triangle 0$ |  | $\triangle 97$ |
| Collection of loans receivable | 67 | 26 |  | 104 |
| Proceeds from maturity of insurance funds | - | - |  | 201 |
| Other, net | 131 | 770 |  | $\triangle 575$ |
| Net cash provided by (used in) investing activities | $\triangle 1,133$ | 116 |  | $\triangle 1,898$ |
| III Net cash provided by (used in) financing activities |  |  |  |  |
| Net increase (decrease) in short-term loans payable | 161 | $\triangle 1,746$ | - Repaid loans payable in U.S. sales subsidiary | $\triangle 359$ |
| Repayment of long-term loans payable | $\triangle 4$ | $\triangle 13$ |  | $\triangle 19$ |
| Purchase of treasury stock | - | $\triangle 499$ |  | - |
| Repayment of lease obligations | - | - |  | $\triangle 101$ |
| Cash dividends paid | $\triangle 769$ | $\triangle 771$ |  | $\triangle 770$ |
| Other, net | $\triangle 52$ | $\triangle 43$ |  | $\triangle 0$ |
| Net cash provided by (used in) financing activities | $\triangle 665$ | $\triangle 3,074$ |  | $\triangle 1,250$ |
| VV Effect of exchange rate change on cash and cash equivale | $\triangle 185$ | $\triangle 597$ |  | $\triangle 217$ |
| V Net increase (decrease) in cash and cash equivalents | $\triangle 1,099$ | $\triangle 429$ |  | $\triangle 5,336$ |
| VI Cash and cash equivalents, at beginning of period | 23,246 | 17,910 |  | 23,246 |
| VII Cash and cash equivalents, at end of period | 22,146 | 17,481 |  | 17,910 |

## 5. Financial Results for six months of FY2011(ended Sep. 30, 2010) and Forecast for FY2011 (year ending Mar. 31, 2011)

※Beginning this term, segmentation by business and geographical location has been changed.Therefore, business results for FY2010 has been recalculated by a simplified method in line with the criteria of this term.

|  | Result (2009/09)FY2010(Year ended Mar. 31, 2010) |  | Result(2010/09)FY2010 (Year ending Mar. 31, 2011) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Amount | Consolidated/ non-consolidated | Amount | Breakdown ${ }^{\text {C }}$ | Consolidated/ non- consolidated $\|$ | y-0-y |
| Total sales | 37,377 | 1.19 | 37,455 | 100.0 | 1.18 | 0.2 |
| Printing equipment business | 36,559 | 1.19 | 36,636 | 97.8 | 1.19 | 0.2 |
| Japan | 21,530 | 1.00 | 22,019 | 58.8 | 1.00 | 2.3 |
| Overseas | 15,029 | 1.64 | 14,617 | 39.0 | 1.64 | $\triangle 2.7$ |
| Americas | 4,166 | 1.59 | 3,717 | 9.9 | 2.28 | $\triangle 10.8$ |
| Europe | 6,607 | 1.76 | 6,397 | 17.1 | 1.46 | $\triangle 3.2$ |
| Asia | 4,255 | 1.52 | 4,502 | 12.0 | 1.54 | 5.8 |
| Real estate business and other | 818 | 1.02 | 818 | 2.2 | 1.02 | 0.0 |
| Operating income (loss) | $\triangle 431$ | 1.01 | 1,848 | 4.9 | 0.96 | - |
| Ordinary income (loss) | $\triangle 250$ | 0.63 | 1,956 | 5.2 | 0.62 | - |
| Net income (loss) | $\triangle 9,476$ | 1.09 | 1,812 | 4.8 | 0.62 | - |
| Capital expenditure | 3,075 | - | 1,794 | 4.8 | - | $\triangle 41.7$ |
| Depreciation | 2,608 | - | 2,333 | 6.2 | - | $\triangle 10.5$ |
| Closing rate | Average exchange rate for the per 95.49 yen against dollar, <br> 133.16 yen against euro |  | Average exchange rate for the period 88.95 yen for dollar, 113.85 yen for euro |  |  |  |


|  | Result (2010/03) <br> FY2010 (Year ended Mar. 31, 2010) |  | Forecasts (2011/03)FY2011(Year ending Mar. 31, 2011) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Consolidated/ non-consolidated | Amount | Breakdown | $\begin{array}{\|c} \text { Consolidated/ } \\ \text { non- } \\ \text { consolidated } \end{array}$ | y-o-y |
| Total sales | 78,469 | 1.19 | 78,000 | 100.0 | 1.21 | $\triangle 0.6$ |
| Printing equipment business | 76,648 | 1.19 | 76,248 | 97.8 | 1.22 | $\triangle 0.5$ |
| Japan | 45,762 | 1.01 | 46,636 | 59.8 | 1.00 | 1.9 |
| Overseas | 30,886 | 1.65 | 29,612 | 38.0 | 1.82 | $\triangle 4.1$ |
| Americas | 7,946 | 1.62 | 7,076 | 9.1 | 2.63 | $\triangle 10.9$ |
| Europe | 13,980 | 1.71 | 13,498 | 17.3 | 1.66 | $\triangle 3.4$ |
| Asia | 8,959 | 1.59 | 9,038 | 11.6 | 1.66 | 0.9 |
| Real estate business and othe | 1,821 | 1.01 | 1,752 | 2.2 | 1.03 | $\triangle 3.8$ |
| Operating income (loss) | 1,669 | 2.97 | 3,200 | 4.1 | 1.10 | 91.7 |
| Ordinary income (loss) | 2,113 | 2.25 | 3,300 | 4.2 | 0.80 | 56.2 |
| Net income (loss) | $\triangle 5,937$ | 1.05 | 3,000 | 3.8 | 0.81 | - |
| Capital expenditure | 4,992 | - | 4,600 | 5.9 | - | $\triangle 7.9$ |
| Depreciation | 5,670 | - | 5,600 | 7.2 | - | $\triangle 1.2$ |
| Closing rate | Average exchange rate for the period 92.85 yen against dollar, 131.15 yen against euro |  | Average exchange rate for the period 85.00 yen for dollar, 112.00 yen for euro |  |  |  |


|  | Result (2009/09)FY2009(Year ended Mar. 31, 2010) | Result(2010/09) <br> FY2010 (Year ending Mar. 31, 2011) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Amount | Amount | Breakdown | y-o-y |
| Total sales | 31,406 | 31,653 | 100.0 | 0.8 |
| Printing equipment business | 30,602 | 30,850 | 97.5 | 0.8 |
| Japan | 21,424 | 21,926 | 69.3 | 2.3 |
| Overseas | 9,177 | 8,924 | 28.2 | $\triangle 2.8$ |
| Americas | 2,616 | 1,632 | 5.2 | $\triangle 37.6$ |
| Europe | 3,752 | 4,376 | 13.8 | 16.6 |
| Asia | 2,808 | 2,914 | 9.2 | 3.8 |
| Real estate business and others | 804 | 802 | 2.5 | $\triangle 0.2$ |
| Operating income (loss) | $\triangle 426$ | 1,926 | 6.1 | - |
| Ordinary income (loss) | $\triangle 398$ | 3,135 | 9.9 | - |
| Net income (loss) | $\triangle 8,701$ | 2,921 | 9.2 | - |


|  | Result (2010/03) <br> FY2010 (Year ended Mar. 31, 2010) | Forecasts(2011/03) <br> FY2011(Year ending Mar. 31, 2011) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Amount | Breakdown | y-0-y |
| Total sales | 66,081 | 64,400 | 100.0 | $\triangle 2.5$ |
| Printing equipment business | 64,276 | 62,702 | 97.4 | $\triangle 2.4$ |
| Japan | 45,533 | 46,418 | 72.1 | 1.9 |
| Overseas | 18,743 | 16,284 | 25.3 | $\triangle 13.1$ |
| Americas | 4,919 | 2,692 | 4.2 | $\triangle 45.3$ |
| Europe | 8,187 | 8,149 | 12.7 | $\triangle 0.5$ |
| Asia | 5,635 | 5,444 | 8.5 | $\triangle 3.4$ |
| Real estate business and others | 1,804 | 1,697 | 2.6 | $\triangle 5.9$ |
| Operating income (loss) | 562 | 2,900 | 4.5 | 416.0 |
| Ordinary income (loss) | 938 | 4,100 | 6.4 | 337.1 |
| Net income (loss) | $\triangle 5,637$ | 3,700 | 5.7 | - |


[^0]:    -a 6.54 yen appreciation of the yen year on year

