Supplementary Information of Consolidated Financial Results for FY2011 (Year Ended March 31, 2011)

May 11, 2011

RISO KAGAKU CORPORATION

|  | FY2010 (Year Ended Mar. 31, 2010) |  |  | FY2011 (Year Ended Mar. 31, 2011) |  |  | Change |  | Remarks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | Consolidated/ non-consolidated | Amount | Breakdown | Consolidated/ nonconsolidated | Amount | Year-on-year | Impact of exchange rate |  |
| Total sales | 78,469 | 100.0 | 1.19 | 76,897 | 100.0 | 1.19 | (1572) | (2.0) | (2694) | - Sales increased $1.4 \%$ if recalculated by exchange rate of the previous term |
| Printing equipment-related business | 76,648 | 97.7 | 1.19 | 75,191 | 97.8 | 1.20 | (1457) | (1.9) | (2692) | - Inkjet sales amount to 31\% of consolidated sales |
| Japan | 45,762 | 58.3 | 1.01 | 46,082 | 59.9 | 1.00 | 320 | 0.7 | 0 | - Sales in the Inkjet business increased, while sales in the Digital duplication business decreased |
| Americas | 7,946 | 10.1 | 1.62 | 6,747 | 8.8 | 2.33 | (1199) | (15.1) | (560) | - Inkjet business decreased on a year-to-year comparison <br> - Sales in the Digital duplicating business decreased <br> - Sales decreased $8.0 \%$ if recalculated by exchange rate of the previous term |
| Europe | 13,980 | 17.8 | 1.71 | 13,203 | 17.2 | 1.59 | (777) | (5.6) | (1772) | - Sales in the Inkjet business showed positive results, while sales in the Digital duplicating business decreased <br> - Sales increased $7.1 \%$ if recalculated by exchange rate of the previous term |
| Asia | 8,959 | 11.4 | 1.59 | 9,157 | 11.9 | 1.59 | 198 | 2.2 | (359) | - Sales in the Digital duplicating business were firm overall <br> - Sales increased $6.2 \%$ if recalculated by exchange rate of the previous term |
| Real estate business and others | 1,821 | 2.3 | 1.01 | 1,705 | 2.2 | 1.02 | (116) | (6.4) | (1) | - Part of real estate rent was lowered |

Exchange rate
(unit: yen)

|  | FY2010 (Year Ended Mar. 31, 2010) | FY2011 (Year Ended Mar. 31, 2011) |
| :--- | :---: | :---: |
| One dollar | 92.85 | 85.72 |
| One euro | 131.15 | 113.12 |


|  | FY2010 (Year Ended Mar. 31, 2010) |  |  | FY2011 (Year Ended Mar. 31, 2011) |  |  | Change |  |  <br> $\begin{array}{l}\text { Impact of } \\ \text { exchange }\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | Consolidated/ non-consolidated | Amount | Breakdown | Consolidated/ non-consolidated | Amount | Year-on-year |  |  |
| Operating income | 1669 | 100 | 3 | 4406 | 100 | 1 | 2737 | 164.0 | (1096) |  |
| Printing equipment-related business | 1177 | 71 | - | 3825 | 87 | 1 | 2648 | 225.0 | (1094) |  |
| Japan | 2799 | 168 | 1 | 4147 | 94 | 1 | 1348 | 48.2 | 146 | - Sales in the Inkjet business and Digital duplicating business were both buoyant owing to the increased sales of high-end models |
| Americas | (1645) | (99) | - | (1582) | (36) | 2 | 63 | - | (119) | - Carried out business restructuring and reduced selling, general and administrative expenses |
| Europe | (710) | (43) | - | 0 | 0 | - | 710 | - | (1079) | - Sales were strong in the inkjet business owing to the sales of the ComColor series |
| Asia | 734 | 44 | 3 | 1259 | 29 | 1 | 525 | 71.5 | (41) | - Gross profit increased with strong result in Digital duplicating business |
| Real estate business and others | 491 | 29 | 1 | 581 | 13 | 1 | 90 | 18.3 | (1) |  |


| OExchang | (unit: yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2010 (Year Ended Mar. 31, 2010) | FY2011 (Year Ended Mar. 31, 2011) |  |
| One dollar | 92.85 | 85.72 | - a 7.13 yen appreciation of the yen year on year |
| One euro | 131.15 | 113.12 | - a 18.03 yen appreciation of the yen year on year |

## 3. Statements of Income Results (Consolidated Data)



|  | FY2010 (As of Mar. 31, 2010) |  |  | Consolidated/ non-consolidated |  |  | Change |  | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | Consolidated/ non-consolidated | Amount | Breakdown | Consolidated/ non-consolidated | Amount | Rate of change |  |
| Current assets | 49,571.0 | 56.1 | 1.43 | 49,263.0 | 54.8 | 1.36 | (308.0) | (0.6) |  |
| Cash and deposits <br> Notes and accounts receivable-trade <br> Short-term investment securities <br> Merchandise and finished goods <br> Work in process <br> Raw materials and supplies <br> Deferred tax assets (short) <br> Other <br> Allowance for doubtful accounts | $\begin{array}{\|r\|} \hline 13,656.0 \\ 14,221.0 \\ 4,969.0 \\ 11,591.0 \\ 403.0 \\ 1,276.0 \\ 1,548.0 \\ 2,355.0 \\ (451.0) \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline 13,780.0 \\ 13,881.0 \\ 4,096.0 \\ 11,287.0 \\ 416.0 \\ 1,230.0 \\ 2,495.0 \\ 2,561.0 \\ (485.0) \end{array}$ |  |  | $\begin{gathered} \hline 124.0 \\ (340.0) \\ (873.0) \\ (304.0) \\ 13.0 \\ (46.0) \\ 947.0 \\ 206.0 \\ (34.0) \end{gathered}$ |  | - Increased based on reappraisal of realizability of deferred tax assets |
| Noncurrent assets | 38,863.0 | 43.9 | 0.84 | 40,591.0 | 45.2 | 0.85 | 1,728.0 | 4.4 |  |
| Property, plant and equipment | 30,469.0 | 34.5 | 1.05 | 28,442.0 | 31.7 | 1.04 | $(2,027.0)$ | (6.7) |  |
| Buildings and structures, net <br> Machinery, equipment and vehicles, net <br> Tools, furniture and fixtures, net <br> Land <br> Lease assets, net <br> Construction in progress <br> Other | $\begin{array}{\|r\|} \hline 6,754.0 \\ 1,169.0 \\ 1,169.0 \\ 17,139.0 \\ 170.0 \\ 92.0 \\ 3,973.0 \\ \hline \end{array}$ |  |  | $6,369.0$ <br> 937.0 <br> 702.0 <br> $17,139.0$ <br> 132.0 <br> 83.0 <br> $3,076.0$ |  |  | $(385.0)$ $(232.0)$ $(467.0)$ 0.0 $(38.0)$ $(9.0)$ $(897.0)$ |  |  |
| Intangible assets | 2,296.0 | 2.6 | 1.11 | 7,315.0 | 8.1 | 1.86 | 5,019.0 | 218.6 |  |
| Goodwill <br> Software <br> Other | $\begin{array}{r} 1,749.0 \\ 547.0 \end{array}$ |  |  | $\begin{aligned} & 2,633.0 \\ & 1,552.0 \\ & 3,129.0 \end{aligned}$ |  |  | $\begin{array}{r} - \\ (197.0) \\ 2,582.0 \end{array}$ |  | - Goodwill was posted owing to business transfer from Olympus Corporation and Okaya Olympus Co., Ltd. <br> - Intellectual property (patent right) was posted owing to business transfer from Olympus Corporation and Okaya Olympus Co., Ltd. |
| Investments and other securities | 6,097.0 | 6.9 | 0.40 | 4,833.0 | 5.4 | 0.29 | (1,264.0) | (20.7) |  |
| Investment securities <br> Long-term loans receivable <br> Other <br> Allowance for doubtful accounts | $\begin{array}{r} 1,767.0 \\ 149.0 \\ 4,343.0 \\ (163.0) \\ \hline \hline \end{array}$ |  |  | $\begin{array}{r} 1,572.0 \\ 123.0 \\ 3,265.0 \\ (126.0) \\ \hline \hline \end{array}$ |  |  | $\begin{array}{r} (195.0) \\ (26.0) \\ (1,078.0) \\ 37.0 \\ \hline \end{array}$ |  | - Decreased due to acquisition of ORTEK CORPORATION and suspense payment for establishment of a subsidiary in Russia |
| Total assets | 88,434.0 | 100.0 | 1.09 | 89,854.0 | 100.0 | 1.07 | 1,420.0 | 1.6 |  |

## 4. Balance Sheet Results (Consolidated Data)

|  | FY2010 (As of Mar. 31, 2010) |  |  | Consolidated non-consolidated |  |  | Change |  | Remarks |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdowr | Consolidated/ non-consolidated | Amount | Breakdown | Consolidated/ non-consolidated | Amount | Rate of change |  |  |
| Current liabilities | 25,005 | 28.3 | 1.42 | 22,267 | 24.8 | 1.26 | $(2,738)$ | (10.9) |  |  |
| Notes and accounts payable-trade <br> Short-term loans payable <br> Current portion of Long-term loans payable <br> Income taxes payable <br> Provision for bonuses <br> Provision for directors' bonuses <br> Provision for product warranties <br> Other | $\begin{array}{r} 13,055 \\ 4,832 \\ 5 \\ 316 \\ 1,370 \\ - \\ 135 \\ 5,288 \end{array}$ |  |  | $\begin{array}{r} 12,366 \\ 2,160 \\ 3 \\ 720 \\ 1,550 \\ 60 \\ 136 \\ 5,268 \end{array}$ |  |  | $\begin{array}{r} (689) \\ (2,672) \\ (2) \\ 404 \\ 180 \\ - \\ 1 \\ (20) \end{array}$ |  | - Repaid loans payable in U.S. sales subsidiary |  |
| Noncurrent liabilities | 5,153 | 5.8 | 0.77 | 5,492 | 6.1 | 0.86 | 339 | 6.6 |  |  |
| Long-term loans payable <br> Deferred tax liabilities <br> Provision for retirement benefits <br> Provision for loss on litigation Other | 68 215 3,524 66 1,278 |  |  | 53 767 3,597 65 1,008 |  |  | $\begin{array}{r} \hline(15) \\ 552 \\ 73 \\ (1) \\ (270) \\ \hline \end{array}$ |  |  |  |
| Total liabilities | 30,159 | 34.1 | 1.24 | 27,759 | 30.9 | 1.15 | $(2,400)$ | (8.0) |  |  |
| Shareholders' equity | 59,616 | 67.4 | 1.06 | 64,633 | 71.9 | 1.07 | 5,017 | 8.4 |  |  |
| Capital stock <br> Capital surplus <br> Retained earnings <br> Treasury stock | $\begin{array}{c\|} \hline 14,114 \\ 14,779 \\ 32,108 \\ (1,386) \end{array}$ |  |  | $\begin{array}{r} 14,114 \\ 14,779 \\ 36,249 \\ (511) \end{array}$ |  |  | 0 0 4,141 875 |  | - Treasury stock was purchased and retired |  |
| Total accumulated other comprehensive income | $(1,340)$ | (1.5) | (5.10) | $(2,538)$ | (2.8) | 120.86 | $(1,198)$ | 89.4 |  |  |
| Valuation difference on available-for-sale securities Foreign currency translation adjustments | $\begin{array}{r} 263 \\ (1,604) \end{array}$ |  |  | $\begin{array}{r} (21) \\ (2,516) \\ \hline \end{array}$ |  |  | $\begin{aligned} & \hline(284) \\ & (912) \\ & \hline \end{aligned}$ |  |  |  |
| Total net assets | 58,275 | 65.9 | 1.03 | 62,095 | 69.1 | 1.03 | 3,820 | 6.6 |  |  |
| Total liabilities and net assets | 88,434 | 100.0 | 1.09 | 89,854 | 100.0 | 1.07 | 1,420 | 1.6 |  |  |

## Consolidated, first half of the year

|  | Interim results <br> FY2011 (Year ended March 31, 2011) |  | Interim forecasts <br> FY2012 (Year ending March 31, 2012) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Breakdown | Amount | Breakdown | Year-on-year |
| Total sales | 37,455 | 100.0 | 36,570 | 100.0 | (2.4) |
| Printing equipment-related business | 36,636 | 97.8 | 35,800 | 97.9 | (2.3) |
| Japan | 22,019 | 58.8 | 21,910 | 59.9 | (0.5) |
| Americas | 3,717 | 9.9 | 3,010 | 8.2 | (19.0) |
| Europe | 6,397 | 17.1 | 6,430 | 17.6 | 0.5 |
| Asia | 4,502 | 12.0 | 4,450 | 12.2 | (1.2) |
| Real estate business and others | 818 | 2.2 | 770 | 2.1 | (5.9) |
| Operating income | 1,848 | 4.9 | 600 | 1.6 | (67.5) |
| Ordinary income | 1,956 | 5.2 | 660 | 1.8 | (66.3) |
| Net income | 1,812 | 4.8 | 840 | 2.3 | (53.6) |
| Capital expenditure | 1,794 | - |  |  |  |
| Depreciation | 2,335 | - |  |  |  |


| Closing rate | Average exchange rate for the period | Average exchange rate for the period |
| :--- | :--- | :--- |
|  | 88.95 yen against dollar | 86.00 yen against dollar |
|  | 113.85 yen against euro | 115.00 yen against euro |

## Consolidated, full year

|  | Results <br> FY2011 (Year ended March 31, 2011) |  | Interim forecasts <br> FY2012 (Year ending March 31, 2012) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Amount | Breakdown | Year-on-year |
| Total sales | 76,897 | 100.0 | 77,700 | 100.0 | 1.0 |
| Printing equipment-related busine | 75,191 | 97.8 | 76,050 | 97.9 | 1.1 |
| Japan | 46,082 | 59.9 | 46,440 | 59.8 | 0.8 |
| Americas | 6,747 | 8.8 | 6,290 | 8.1 | (6.8) |
| Europe | 13,203 | 17.2 | 13,890 | 17.9 | 5.2 |
| Asia | 9,157 | 11.9 | 9,430 | 12.1 | 3.0 |
| Real estate business and other | 1,705 | 2.2 | 1,650 | 2.1 | (3.2) |
| Operating income | 4,406 | 5.7 | 2,500 | 3.2 | (43.3) |
| Ordinary income | 4,939 | 6.4 | 2,510 | 3.2 | (49.2) |
| Net income | 6,288 | 8.2 | 2,530 | 3.3 | (59.8) |
| Capital expenditure | 5,462 |  | 6,700 | - | 22.7 |
| Depreciation | 4,828 |  | 5,000 | - | 3.6 |


| Closing rate | Average exchange rate for the period | Average exchange rate for the period |
| :--- | :--- | :--- |
|  | 88.95 yen against dollar | 86.00 yen against dollar |
|  | 113.85 yen against euro | 115.00 yen against euro |

