



Briefing on Business Results

- for the Six Months of FY2024-

(From April 1, 2023 to September 30, 2023)

RISO KAGAKU CORPORATION

November 10, 2023

Table of Contents

1. Corporate Data	Slide	2
2. First Half of FY2024 Consolidated Financial Results	Slide	7
3. Activity in the Fiscal Year Ending March 31, 2024	Slide	11
4. Forecast for FY2024	Slide	17
5. Shareholders Return	Slide	20

■ Notes on the descriptions in this briefing

The amounts indicated have been rounded down to a million yen unless otherwise noted.

■ A note on the description relating to forecasts

The following statements, including forecasts, contained in these materials are based on information currently available to the Company. Actual business may differ substantially from the forecasts due to various factors in the future.



1 Corporate Data

- 1.1 Corporate Data
- 1.2 Business Outline and Domains
- 1.3 Change in the Inkjet Business'
Share of Consolidated Net Sales
- 1.4 Market Position of RISO
Products

1.1 Corporate Data (as of September 30, 2023)

■ Corporate Name	RISO KAGAKU CORPORATION
■ President & CEO	Akira Hayama
■ Head Office	5-34-7 Shiba, Minato-ku, Tokyo 108-8385, Japan
■ Established	September 2, 1946
■ Incorporated	January 25, 1955
■ Paid-in Capital	¥14,114,985,384
■ Group Employees	2,842
■ Group Subsidiaries	26 (Domestic: 3 Overseas: 23)

1.2 Business Outline and Domains

Printing equipment business

- Inkjet Business:
Full Color Inkjet Printer **ORPHIS**
- Digital Duplicating Business:
High Speed Digital Duplicator **RISOGRAPH**



ORPHIS
GL9730

Real Estate Business

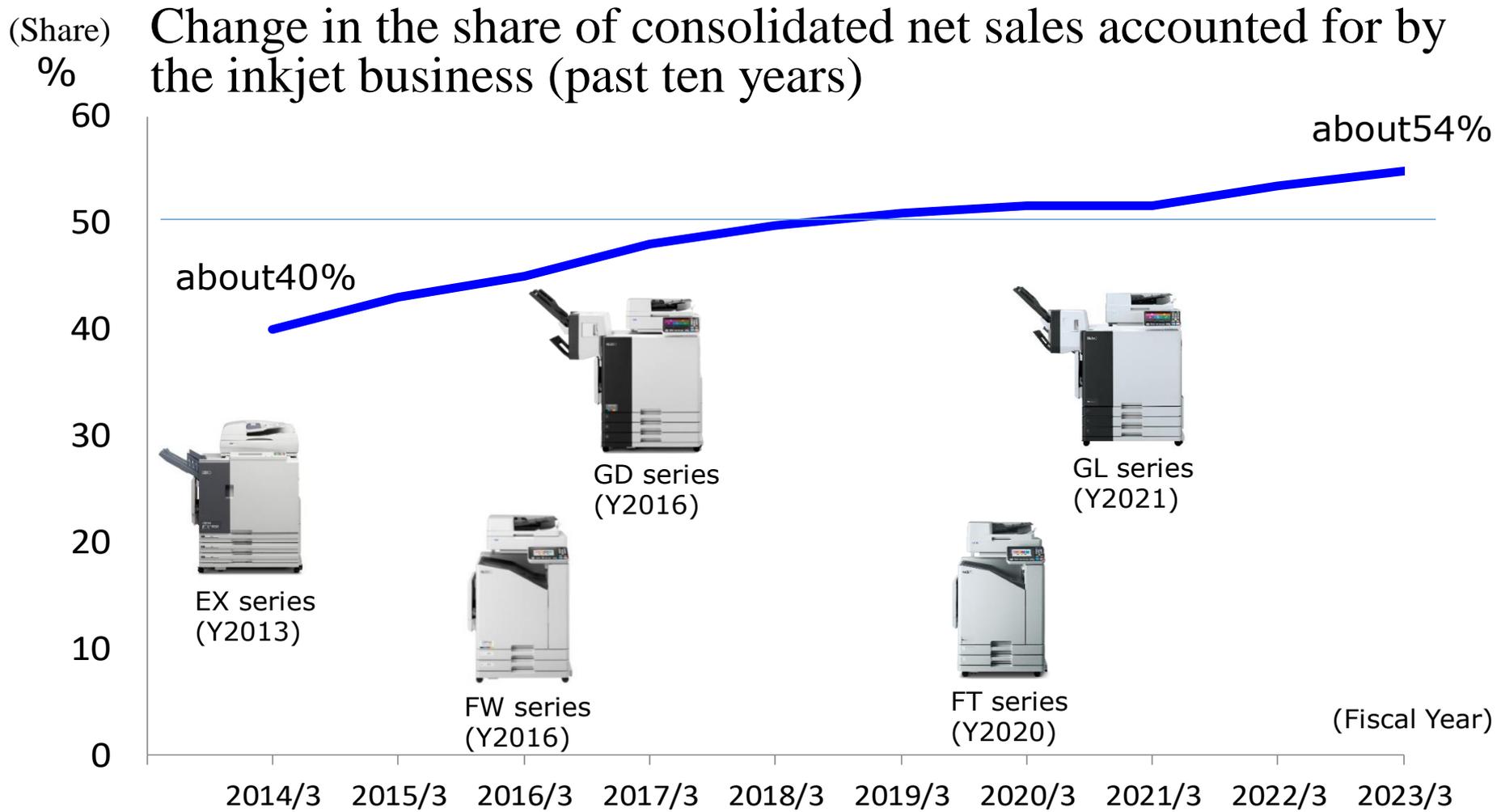
Others

- Print creating business
- Digital communicating business

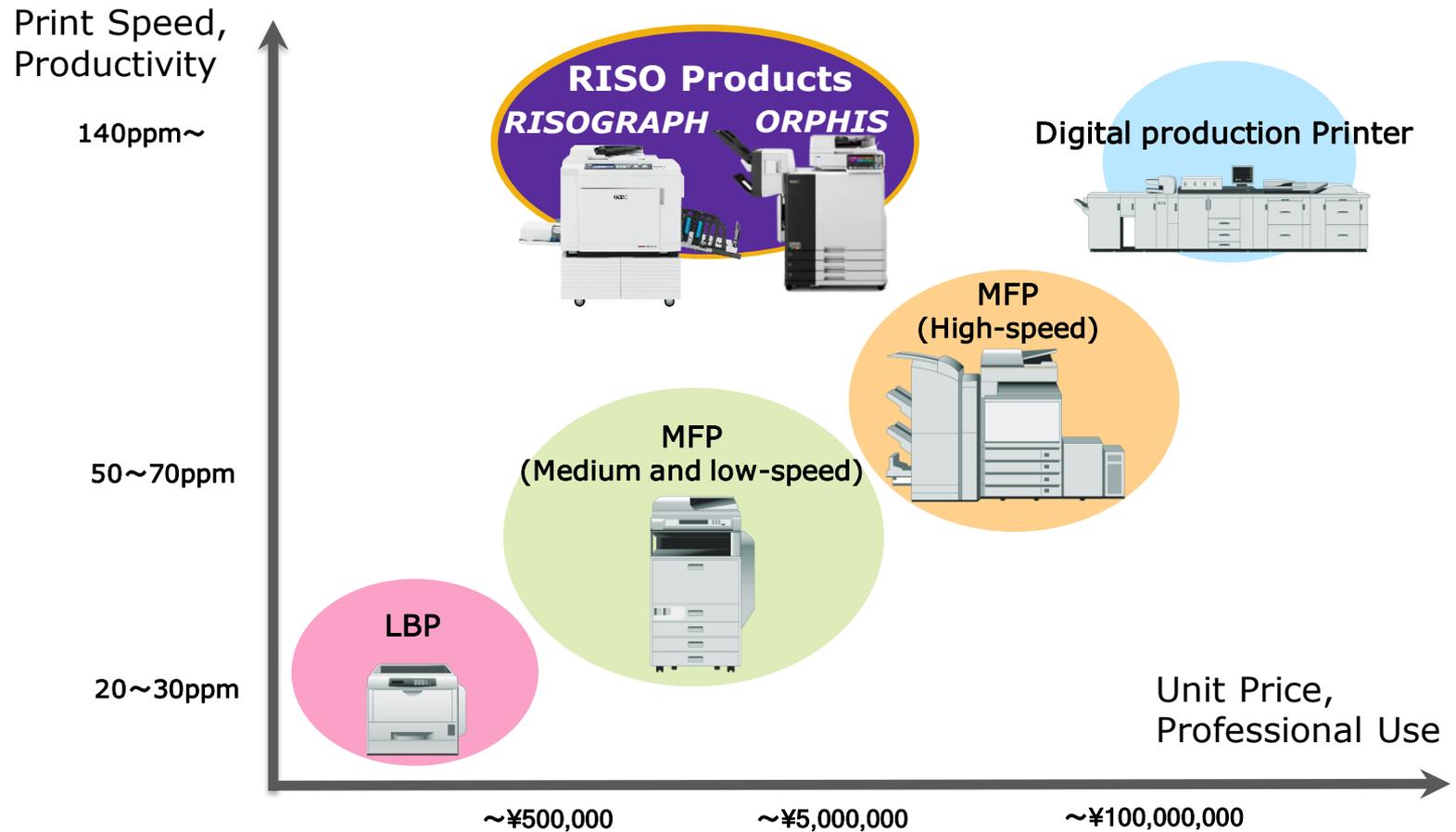


RISO
MH9350

1.3 Change in the Inkjet Business' Share of Consolidated Net Sales



1.4 Market Position of RISO Products



Deployment of original products with fast printing speed, low running cost, and easy operation as their strengths



2 First Half of FY2024 Consolidated Financial Results

- 2.1 Performance Overview
- 2.2 Results by Segment

2.1 First Half of FY2024 - Performance Overview

(Millions of Yen)

	FY2023 1st half	FY2024 1st half	Difference (year-on-year)		Calculated with exchange rates of the previous year
			Amount	Growth%	Growth%
Net sales	35,047	34,837	▲209	▲0.6%	▲2.6%
Gross profit	19,356	19,774	418	2.2%	▲0.7%
(Gross profit ratio)	(55.2%)	(56.8%)			
Selling, general and administrative expenses	16,963	17,933	970	5.7%	3.8%
Operating income	2,393	1,841	▲552	▲23.1%	▲32.6%
(Operating income ratio)	(6.8%)	(5.3%)			
Ordinary income	2,596	2,343	▲253	▲9.8%	
Profit attributable to the owner of parent	2,001	1,870	▲131	▲6.5%	
Average Exchange rates					
1US\$	133.97	141.00			
1Euro	138.73	153.39			



2.2 First Half of FY2024 - Results by Segment

Net sales

(Millions of Yen)

	FY2023 1st half		FY2024 1st half		Difference	
	Amount	Ratio	Amount	Ratio	Amount	Growth
Net sales	35,047	100.0%	34,837	100.0%	▲209	▲0.6%
Printing equipment business	34,276	97.8%	33,970	97.5%	▲305	▲0.9%
Japan	16,868	48.1%	16,090	46.2%	▲778	▲4.6%
Americas	2,668	7.6%	2,745	7.9%	76	2.9%
Europe	7,571	21.6%	8,176	23.5%	604	8.0%
Asia	7,168	20.5%	6,958	20.0%	▲209	▲2.9%
Real estate business	547	1.6%	543	1.6%	▲4	▲0.9%
Others	222	0.6%	323	0.9%	101	45.6%

Japan : Net sales decreased due to the recoil from front-loaded demand at the end of the previous fiscal year prior to product price revisions implemented in April 2023.

Asia : Net sales decreased due in large part to the impact of inventory adjustments by distributors as well as a decrease in sales in China.



2.2 First Half of FY2024 - Results by Segment

Operating income

(Millions of Yen)

	FY2023 1st half	FY2024 1st half	Difference	
			Amount	Growth
Operating income	2,393	1,841	▲552	▲23.1%
Printing equipment business	2,104	1,539	▲564	▲26.8%
Real estate business	397	385	▲12	▲3.1%
Others	▲108	▲84	24	-

3 Activity in the Fiscal Year Ending March 31, 2024

- 3.1 The 8th Medium-term Management Plan
“RISO Vision 25”
- 3.2 Management Policies for FY2024
- 3.3 Activity in the Fiscal Year Ending
March 31, 2024

3.1 The 8th Medium-term Management Plan “RISO Vision 25”

The 8th Medium-term Management Plan “RISO Vision 25”

(From April 1, 2022 to March 31, 2025)

<Management Objectives>

1. Expand IJ business
2. Establish a solid customer oriented sales planning structure

3.2 Management Policies for FY2024

Expand IJ business while accomplishing business plans to create new added values.

3.3 Activity in the Fiscal Year Ending March 31,2024①

■ Printing equipment business

A total of 314 of Riso Kagaku's high-speed inkjet printers were installed at 224 schools, including all city elementary and junior high schools in Fukuoka City.

- The Fukuoka City Board of Education highly praised the printers' high-speed performance and their ability to reduce the burden on teachers and staff by streamlining printing tasks.



A high-speed inkjet printer used at an elementary school in Fukuoka City

3.3 Activity in the Fiscal Year Ending March 31,2024②

■ Retirement of Treasury Stock

- Number of shares to be retired : 4,000,000 shares
(10.0% of total shares issued before retirement)
- Total number of issued shares after retirement (including treasury stock)
: 36,000,000 shares
- Scheduled date of retirement : May 19, 2023

3.3 Activity in the Fiscal Year Ending March 31,2024③

■ Purchase of Treasury Stock: (first half of FY2024)

- Total Number of shares purchased during first half of FY2024 : 144,000 shares
(About 0.40% of total shares issued)
- Total purchase cost during first half of FY2024 : 334 million yen

Number of shares as of September 30, 2023

- Total number of issued shares : 36,000,000 shares
- Number of treasury stock : 2,742,398 shares
- Total number of issued shares excluding treasury stock : 33,257,602 shares

※In October 2023, 70,900 shares were acquired for 165 million yen.

4 Forecast for FY2024

4. Forecast for FY2024①

■ The consolidated forecasts for the fiscal year ending March 31, 2024 are changed as follows.

(Millions of Yen)

	FY2023 Actual	FY2024 Revised forecast	Difference	
			Amount	Growth
Net sales	74,655	73,300	▲1,355	▲1.8%
Operating income	5,955	4,500	▲1,455	▲24.4%
Ordinary income	6,201	5,100	▲1,101	▲17.8%
Profit attributable to the owner of parent	4,624	3,900	▲724	▲15.7%
Operating income margin	8.0%	6.1%		

Average exchange rates

1US\$	¥135.47	¥141.00
1EURO	¥140.97	¥153.00

4. Forecast for FY2024②

■ Reference: Impact of fluctuation of exchange rate (¥1/term)

	Net sales	Operating income
US\$	126 million yen	34 million yen
Euro	70 million yen	38 million yen

5 Shareholders Return

5. Shareholders Return-Basic Policy

■ Basic policy for the distribution of earnings

(1) Allocate an appropriate portion of earnings in accordance with our business results while continuing to strengthen our corporate structure

(2) Strive to provide a stable dividend

※Based on the Basic Policies, the Company will distribute annual dividends from surplus once a year at the end of every fiscal year.

■ Purchase and retirement of treasury stock

(1) Consider the repurchasing of shares as a measure for allocating earnings to shareholders, and acquire treasury stock in consideration of market trends

(2) Retire treasury stock, as a general rule

5. Shareholders Return - Period of the 8th Mid-Term Management Plan

■ Period of the 8th Medium-term Management Plan “RISO Vision 25”

In addition to the basic policy, we will aim to achieve a total return ratio of at least 100% in the aggregate during this period in order to improve capital efficiency through the reduction of shareholders' equity.

◆ Total return ratio

	RISO Vision 25 (From April 1, 2022 to March 31, 2025)		
	FY2023	FY2024	FY2025
Actual result (%)	104.0		

Objective: Total return ratio of at least 100% in the aggregate during this period

5. Shareholders Return

■ Dividend Forecast for FY2024 : 100 yen per share

※ Increased by 5 yen from the dividend forecast of 95 yen announced on May 9, 2023

■ Purchase of Treasury Stock (Announced on November 2, 2023)

- Number of shares to be purchased : Up to 250,000 shares
- Total purchase cost : Up to 500 million yen
- Purchase Period : From November 20,2023
to January 26,2024

(reference data)

(Millions of Yen)

	FY2024 Forecast			FY2023 Actual	
	Amount	Ratio to net sales	Difference (YOY)	Amount	Ratio to net sales
Net sales	73,300	100.0%	▲1.8%	74,655	100.0%
Printing equipment business	71,550	97.6%	▲2.0%	73,030	97.8%
Japan	34,950	47.7%	▲5.4%	36,958	49.5%
Americas	5,500	7.5%	0.6%	5,465	7.3%
Europe	16,600	22.6%	4.1%	15,938	21.4%
Asia	14,500	19.8%	▲1.1%	14,666	19.6%
Real estate business & others	1,750	2.4%	7.7%	1,624	2.2%
Gross profit	41,800	57.0%	▲0.6%	42,065	56.3%
Selling, general & administrative expenses	37,300	50.9%	3.3%	36,110	48.4%
Operating Income	4,500	6.1%	▲24.4%	5,955	8.0%
Ordinary Income	5,100	7.0%	▲17.8%	6,201	8.3%
Profit attributable to the owner of parent	3,900	5.3%	▲15.7%	4,624	6.2%

